



**City of Fort Collins**  
**215 N. Mason Street**  
**Fort Collins, CO**  
**80522**

*Bid NON-RESPONSIVE;  
 RECEIVED AT 3:15 PM  
 4/9/03. Bid CLOSED  
 AT 3:00 PM.*  
*E. [Signature]*

**I/T NORTEL Hardware/Software**  
**Bid#5784**  
**April 9, 2003**

**By: Dee Dee Anderson**  
**Account Manager**

NetVersant - Denver  
 8200 South Akron St. Ste. 115  
 Englewood CO 80112  
 PH. 303-662-0855 - FAX 303-790-1636



**Proposal Summary**  
**City of Fort Collins**  
**I/T NORTEL Hardware/Software**  
**Bid #5784**

NetVersant responds to the City of Fort Collins (CFC) request for bid, #5784, for I/T NORTEL Hardware and Software, with this summary and attached pricing document. Our pricing includes any applicable discounts, freight charges, and unit breakdown, which contain the required NORTEL manufacturer and model numbers.

NetVersant prices listed in this proposal, exclude installation, with the exception of labor for the system software upgrade to 25.40B, requested by the CFC. Labor pricing consists of: software installation of NORTEL system software Release 25.40B, with verification of the ELAN, ITG Line Card, and PDT password (via OTM client), for full functionality, after the software upgrade is complete. The pricing contains applicable labor hours required for this scope of work, which will take place before 7:00am on a weekday.

We appreciate the opportunity to bid on this I/T hardware/software project. Please feel free to contact me with any questions or concerns, after reviewing our bid response.

NetVersant is a TOTAL Communications Solutions Provider, providing outstanding customer service, for every customer. We Deliver Quality!

Thank you for your consideration in NetVersant products and services.

[www.netversant.com](http://www.netversant.com)

Dee Dee Anderson

A handwritten signature in black ink, appearing to read "Dee Dee Anderson", written over a horizontal line.

Account Manager

NetVersant Solutions

[danderson@netversant.com](mailto:danderson@netversant.com)

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**BID #5784-I/T Nortel  
Hardware/Software  
Bid Sheet**

Quantity	Description	Manufacturer & Product #	Unit Price	Extended Price	Lead Time	% Discount Off List	Notes
1	*Nortel OTM 1.2 premium package to OTM 2.x premium package- Current OTM Serial # MB179890 Software Only-NO Installation	*NTTL25CD Nortel Networks *MPR04081-Promotion	\$337.23 -\$337.23	\$0.00	7 days	0% 100%	Page 2 reference see note 1 see note 1
1	Nortel I2050 Soft Phone Client Package No Installation	NTDW83AA Nortel Networks	\$34.08	\$34.08	7 days	30%	see note 2
1	Nortel USB Audio Kit No Installation	NTEX14AA Nortel Networks	\$235.00	\$235.00	10 days	30%	see note 2
50	Nortel IP Telephone S/W Parameter for large system	NTZC82AA Nortel Networks	\$79.90	\$3,995.00	7 days	30%	see note 3
1	Nortel Corporate Directory Software- Package 381	NTS102AB Nortel Networks	\$240.88	\$240.88	7 days	30%	see note 5
1	Nortel N1-2 Name Display-Pkg. 385 (Included with 25.40B Upgrade)	S0000161 Nortel Networks	\$0.00	\$0.00	7 days	N/A	see note 5
1	Nortel System Software- Release 25.40B	599SL1-1 Nortel Networks	\$0.00	\$0.00	7 days	N/A	see note 4
1	Nortel Software Serv Transaction Fee	599SL1-1 Nortel Networks	\$650.00	\$650.00	7 days	N/A (pass thru from Nortel)	see note 4
4	Installation-25.40B Software Weekday Install-before 7a.m. (after hours labor rate applies)	LAB-OT Nortel Networks	\$150.00 (per hour)	\$600.00 (4 hrs. total)	10 days	N/A	
<b>EXTENDED TOTAL</b>				<b>\$5,754.96</b>			

*Bid information above reflects the required manufacturer and model #'s*

Firm Name	Phone/Fax
NetVersant	303-662-0855/303-790-1636
Address	
8200 S. Akron Street-Site. 115	
Englewood, Colorado	
80112	
Bidder's Name	Date:
Dee Dee Anderson	9-Apr-03

Signature  


BID #5784-I/T Nortel  
Hardware/Software  
Bid Sheet

Apr 09 03 03:10p

Dee Dee Anderson

303-474-4021

P. 4

ENGINEERING NOTES

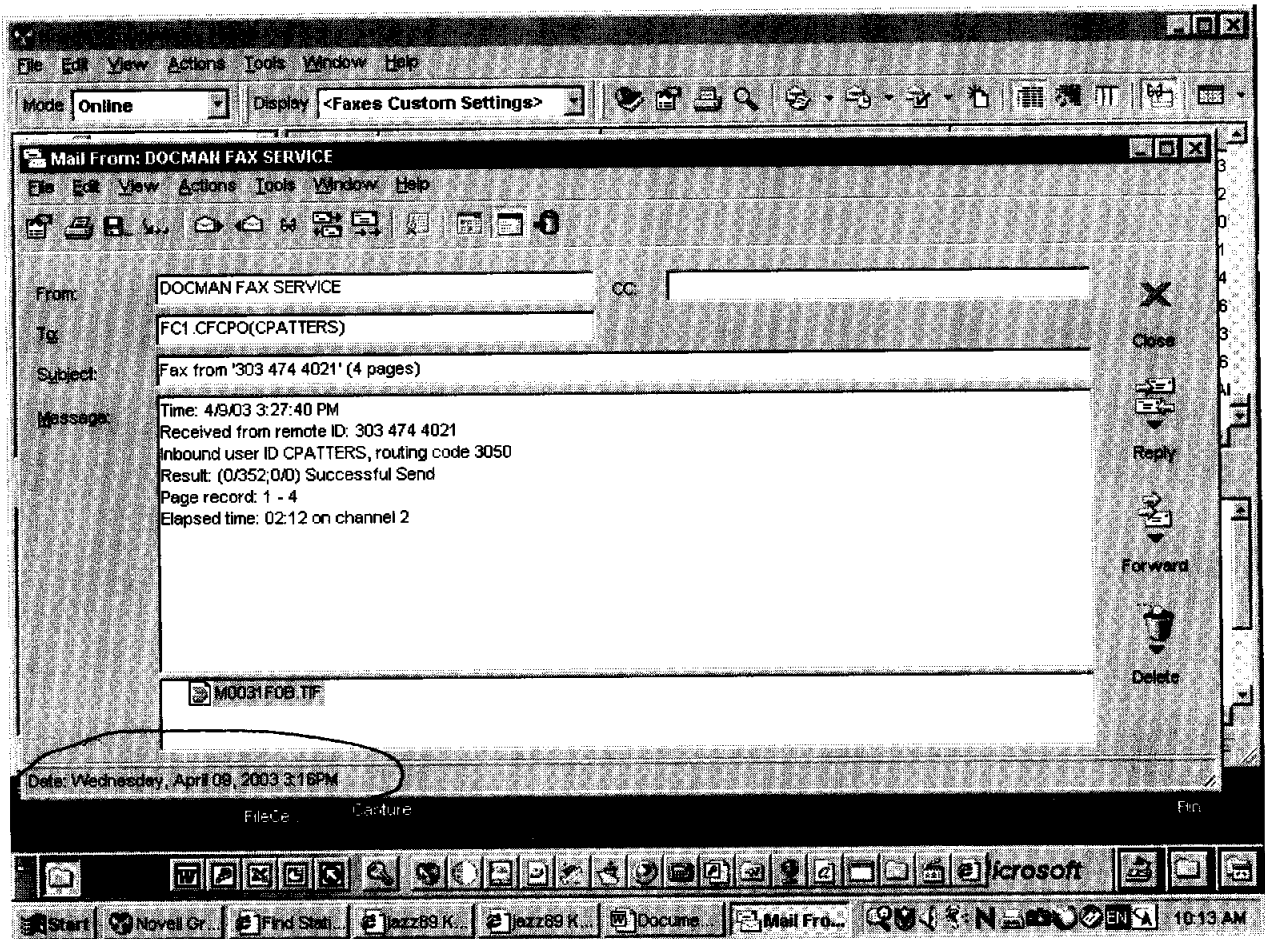
NOTES:

1. Upgrade OTM 1.2 to R2.0 Premium Pkg. MPR codes provides Upgrade Discount
2. 1 - i2050 client w/USB headset. Please note that even though the items show up separately on the quote they must be purchased together. Nortel only supports this USB headset with the i2050 client at this time.
3. 50 Nortel IP ISM TNs. IP ISMs can be purchased in increments of 1. Nortel ISMs require the ITG Line card installed to support the IP phones. It is presumed for this quote that the customer currently has an ITG Line card installed.
4. Upgrade software to R25.40B, Service transaction fee is all that is required.
5. Add Corporate Directory/Virtual Office software - Requires 3900 sets for functionality. There is no price for Option 385 as it is included in the upgrade to R25.40. All Software upgrades will automatically include Options 125, 163, 364, and 386 in the keycode when upgrading to R25.40.

If you had Software Package SW0051 installed you will receive Option 161 and 385.

If you had Software Package NTSF102 installed you will receive Option 387.

If you had Software Package SW0221 installed you will receive Option 152



NETVERSANT - B.O # 5784

Second fax received at 3:16 PM, was complete.

Considered NON-RESPONSIVE; bid closed at 3:00 PM  
our clock.

Ed Bonnette



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Bidder's Name: Dee Dee Anderson  
Date: 9-Apr-03

Signature: 



BID #5784-I/T Nortel  
Hardware/Software  
Bid Sheet

Apr 09 03 03:10p

Dee Dee Anderson

ENGINEERING NOTES

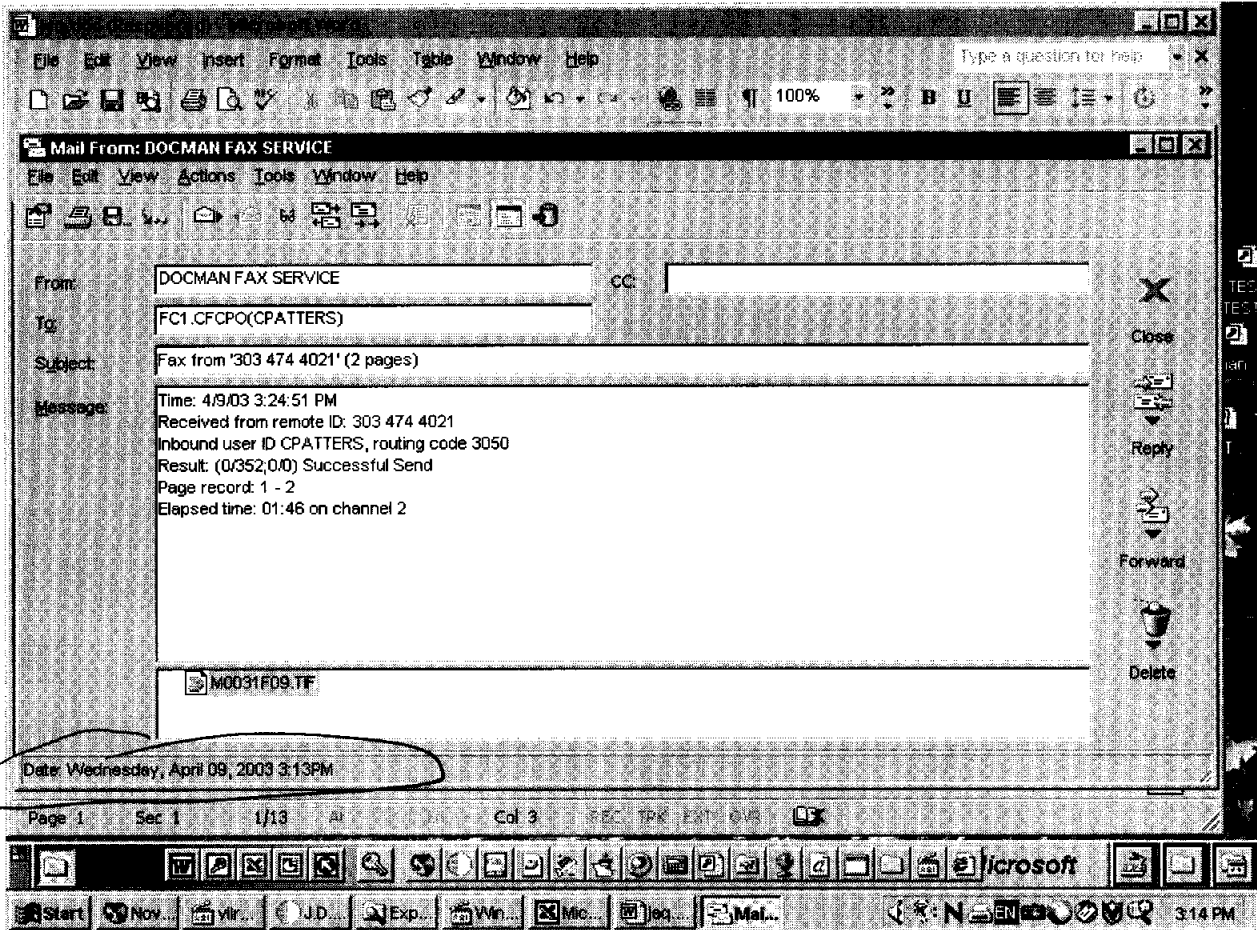
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303-474-4021

P.4



NET VERSANT - B.A #5784  
Initial fax received at 3:13 pm, was not  
complete - no Bid Sheet.  
Ed Bonnette



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