

COLUMBINE
CABLE

Fiber Optic and Copper Cabling Bid Sheet				
	PARTS	% Material Mark-up		
DESCRIPTION	PRICE PER UNIT			
ST to ST MMF patch cord 1 meter	11.42	12%		
ST to ST MMF patch cord 2 meter	12.26	12%		
ST to ST SMF patch cord 1 meter	21.76	12%		
ST to ST SMF patch cord 2 meter	34.38	12%		
Duplex ST-SC SMF 3m patch cords	14.61	12%		
Connectors MMF ST	4.97	12%		
Connectors SMF ST	8.20	12%		
Siemons 24 port MMF patch panel WALL	100.26	12%		
Siemons 12 port MMF patch panel WALL	20.82	12%		
Siemons 24 port SMF patch panel WALL	100.26	12%		
Siemons 12 port SMF patch panel WALL	116.86	12%		
12 Strand MMF outside plant grade	1.21/FT	12%		
24 Strand MMF outside plant grade	1.77/FT	12%		
12 Strand SMF outside plant grade	1.47/FT	12%		
24 Strand SMF outside plant grade	1.99/FT	12%		
24 port MMF splice case Coyote "RUNT"	149.89	12%		
48 port MMF splice case Coyote "PUP"	263.89	12%		
24 port SMF splice case Coyote "RUNT"	159.89	12%		
48 port SMF splice case Coyote "PUP"	263.89	12%		
2 inch PVC conduit (per foot)	1.74/FT	12%		
3 inch PVC conduit (per foot)	10.71/FT	12%		
4 inch PVC conduit (per foot)	12.97/FT	12%		
Innerduct (per foot) 1" HDPE Smooth Wall	1.20/FT	12%		
Pull Tape (per foot)	1.00/FT	12%		
Tracer Wire (per foot)	1.06/FT	12%		
CAT 5e or better plenum rated cable	122.16/1000'			

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COLUMBINE
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Siemons CAT 5e or better EIA-T568B Jacks	2.72			
Siemons CAT 5e or better 24 port patch panel	184.93			
Siemons CAT 5e or better 48 port patch panel	208.32			
Siemons 110 block field termination kits - wall mount 100 PR	88.10			
Siemons 110 block field termination kits - rack mount 100 PR	10.66			
84" by 19" rack	112.00			
Siemons Wall Mount bracket - 800 port 2 RU	53.20			
Siemons Surface Mount Box - dual port	1.46			
Siemons Face Plate - dual port	1.49			
Siemons Wall Mount Bracket - quad port 4 RU	53.61			
Siemons Surface Mount Box - quad port	1.46			
Siemons Face Plate - quad port	1.49			
CAT 5e or better patch cord - 3 feet	.84			
CAT 5e or better patch cord - 4 feet	1.01			
CAT 5e or better patch cord - 5 feet	1.12			
CAT 5e or better patch cord - 7 feet	1.29			
CAT 5e or better patch cord - 10 feet	1.62			
CAT 5e or better patch cord - 15 feet	2.16			
CAT 5e or better patch cord - 25 feet	3.34			
CAT 5e or better patch cord - 50 feet	6.55			

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COLUMBINE
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50 pair 24 AWG IWC plenum cable (per foot)	00/FT			
100 pair 24 AWG IWC plenum cable (per foot)	1.00/FT			
200 pair 24 AWG IWC plenum cable (per foot)	4.54/FT			
50 pair 24 AWG Gel Filled Outside Plant (for exterior conduit) (per foot)	1.50/FT			
100 pair 24 AWG Gel Filled Outside Plant (for exterior conduit) (per foot)	1.80/FT			
200 pair 24 AWG Gel Filled Outside Plant (for exterior conduit) (per foot)	1.85			
	LABOR			
Installing exterior conduit - labor (per hour)	42.00			
Pulling innerduct, trace wire and fiber cable - labor (per hour)	54.00			
Splicing fiber - labor (per hour)	42.00			
Terminating fiber - labor (per hour)	44.00			
Installing interior conduit - labor (per hour)	42.00			
Pulling interior CAT 5e or better copper cable - labor (per hour)	54.00			
Terminating CAT 5e or better copper cable - labor (per hour)	54.00			
<p>City of Fort Collins will award Service Agreements to a Primary and a Secondary Vendor for both the Fiber Optic and the Copper Cabling categories, based on OVERALL ranking of Line Item results on this Bid Sheet. BIDDERS: PLEASE INDICATE THE PERCENTAGE OF MATERIAL MARK-UP YOU ARE PROPOSING TO CHARGE THE CITY, FOR EACH PARTS PRICE BID.</p>				
FIRM NAME: Columbine Cable Company, Inc.		PHONE/FAX: 303-427-6400 (Office) 303-427-7781 (Fax)		
ADDRESS: 5181 Ward Road, Suite 206, Wheat Ridge, CO 80033				
BIDDER'S NAME: Maryanne Zuca1 & Randy Russell			DATE: Jan. 14, 2003	

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5181 Ward Road Suite 206
 Wheat Ridge, CO 80033
 Office (303)427-6400
 Fax (303)427-7781
 www.columbinecable.com

FAX TRANSMISSION

DATE: 14-Jan-03

TO: Christine

COMPANY: City of Fort Collins

FAX NUMBER: 970-221-6707

PHONE NUMBER: _____

FROM: Randy Russell

NUMBER OF PAGES (including cover): 1 of 11

MESSAGE:

Proposal for Fort Collins Bid #5757 is attached.

* 100% Woman Owned Business *

This certifies that

Columbine Cable Co., Inc.
Maryanne P. Zucal

is a

Member

in good standing for
the year 2002



John D. Jensen
President, BICSI

J. B. W. L.
Executive Director, BICSI



U.S. Small Business Administration
Washington, D.C. 20416

OCT 30 1998

CERTIFIED MAIL - RETURN RECEIPT REQUESTED

Maryanne Zucal, President
Columbine Cable Company
5195 W. 58th Avenue, Suite 6
Arvada, Colorado 80002

Dear Ms. Zucal:

Congratulations!

Your firm has been certified as a participant in the U.S. Small Business Administration's (SBA) 8(a) program. Your term of participation is nine (9) years beginning on the date of this letter.

During participation in the 8(a) program, you will receive business development assistance from an assigned Business Opportunity Specialist in the Denver District Office located at 721 19th Street, Suite 426, Denver, Colorado 80202-2599. The phone number is 303/844-2607.

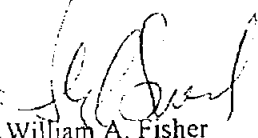
Your firm will become eligible to receive 8(a) contracts after you submit a business plan using SBA Form 1010C and receive SBA's approval of the plan. We are sending a copy of this certification letter to the SBA Denver District Office. As soon as that office receives the letter, you will be sent the business plan form.

SBA requires that the President or Chief Executive Officer sign a Participation Agreement to show that he or she understands the conditions of 8(a) program participation. Please read the Agreement carefully, sign and date one copy and return it to the SBA Denver District Office at the address shown in the second paragraph above. The second copy is for your records.

Your firm's approved Primary Standard Industrial Classification (SIC) Code is 1731. Additional SIC Codes may be added during the negotiation and approval of your firm's 8(a) Business Plan. Contracts awarded under 8(a) program authority generally result from the self-marketing efforts of the 8(a) firm. SBA will make every effort to provide you with assistance in your marketing efforts. However, please remember your firm's acceptance into the 8(a) Program is not a guarantee of contract support.

We welcome you as an 8(a) program participant and look forward to working with you. Good luck with your business enterprise!

Sincerely,


William A. Fisher
Acting Associate Administrator for
8(a) Business Development

MAYOR'S OFFICE OF CONTRACT COMPLIANCE

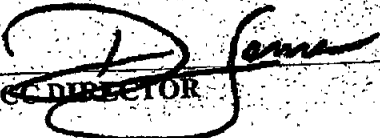
COLUMBINE CABLE CO., INC.

IS HEREBY CERTIFIED AS A

**SMALL BUSINESS ENTERPRISE
DISADVANTAGED BUSINESS ENTERPRISE**

ON CITY AND/OR FEDERAL PROJECTS
THIS CERTIFICATE EXPIRES ON THE LAST WORKING DAY OF:

AUGUST, 2004


MOCC DIRECTOR

August 29, 2001
DATE

CERTIFICATE

O F C O M P L E T I O N

Fiber Optic Splicing (Fusion and Mechanical)

This is to Certify that

Albert Zucal

has completed a one day, eight hour course on Fiber Optic Fusion and Mechanical Splicing. This course consisted of one hour classroom training on fusion and mechanical splicing and safety. Seven hours of hands on workstations included set-up, operation, adjustment and maintenance of various fusion splicers and splicing of different optical fibers (SMF-DS, SMF-NZDF) types. Students learned to use industry standards for splice performance (minimal loss) and how to properly organize fibers in a splice trays and closures



Cameron Karck
INSTRUCTOR

December 21, 2001 01120605
DATE

CERTIFICATE

O F C O M P L E T I O N

Fiber Optic Splicing (Fusion and Mechanical)

This is to Certify that

Warren Brelsford

has completed a one day, eight hour course on Fiber Optic Fusion and Mechanical Splicing. This course consisted of one hour classroom training on fusion and mechanical splicing and safety. Seven hours of hands on workstations included set-up, operation, adjustment and maintenance of various fusion splicers and splicing of different optical fibers (SMF-DS, SMF-NZDF) types. Students learned to use industry standards for splice performance (minimal loss) and how to properly organize fibers in a splice trays and closures



Cameron Karch

INSTRUCTOR

December 21, 2001 01120605

DATE

CERTIFICATE

O F C O M P L E T I O N

Fiber Optic Splicing (Fusion and Mechanical)

This is to Certify that

Tom Kramer

has completed a one day, eight hour course on Fiber Optic Fusion and Mechanical Splicing. This course consisted of one hour classroom training on fusion and mechanical splicing and safety. Seven hours of hands on workstations included set-up, operation, adjustment and maintenance of various fusion splicers and splicing of different optical fibers (SMF-DS, SMF-NZDF) types. Students learned to use industry standards for splice performance (minimal loss) and how to properly organize fibers in a splice trays and closures



Cameron Kersch
INSTRUCTOR

December 21, 2001 01120605
DATE



5181 Ward Road, Suite 206
Wheat Ridge, CO 80033
Office (303) 427-6400
Fax (303) 427-7781
Email: info@columbinecable.com

Fort Collins Considerations and certifications:

Columbine Cables is a highly qualified telecommunications infrastructure company with numerous product and BICSI certifications. Columbine will upon acceptance of contract bid #5757 from the City of Fort Collins acquire all necessary Siemens Certifications as directed. Columbine has not previously persued such certification until this point due to the few project opportunities involving this particular product line.

Emergency off hours repair:

Columbine Cable Company will offer pricing for Emergency repair maintenance services for the City of Fort Collins. Columbine Cable will offer a 2-hour on site response time to assess project scope and begin service process. Columbine Cable has telecommunications technicians that live in Fort Collins at this time. This will enable the response time to be as minimal as possible.

Emergency repairs during normal working hours:

Monday Thru Friday 7:00 AM to 5:00 PM will be charged at \$40.00 per hour.

Emergency Repairs during after hours and weekends:

Monday Thru Friday 5:00 PM to 7:00 AM will be charged at \$60.00 per hour.