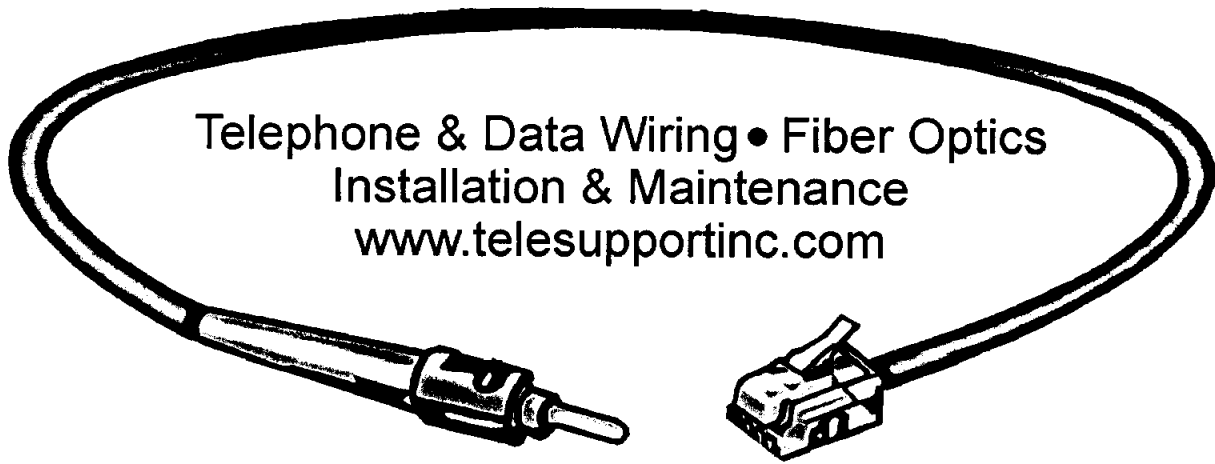


Telesupport Services, Inc.

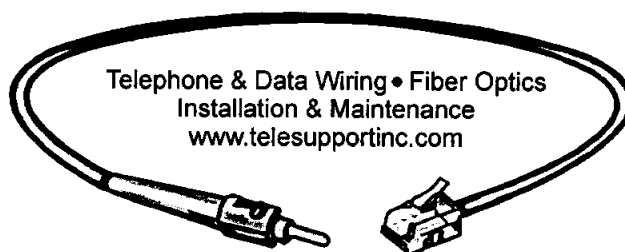


PROPOSAL FOR

**The City Of Fort Collins
Invitation To Bid
Bid #5757
Due 1/14/03 2:00 PM**

4830 Pearl Street • Boulder, CO 80301 • Tel: (303) 938-0108 • Fax: (303) 938-8416

Telesupport Services, Inc.



COMPANY PROFILE

As one of the largest telecommunications contractors in Colorado, we have over 25 technicians working in the field, as well as a full time office staff. Our 8,000 square foot corporate headquarters includes a fully stocked warehouse and a complete line of tools and equipment (including an Optical Time Domain Reflectometer and a fiber optic fusion splicer). We have 20 company vans, trucks, and trailers on the road. Telesupport Services has been in business for over sixteen years with the same ownership.

TSI specializes in turnkey projects involving telephone switches, indoor telephone and data wiring, fiber optics, copper splicing, fiber splicing, OSP termination, closet engineering, and has a BICSI RCDD on staff. In addition, we combine our expertise in conduit, raceway and sleeve installation to meet all of your telecommunication needs.

One of TSI's biggest customers is the University of Colorado at Boulder. TSI has been serving CU since 1986. CU's standard is a Systimax certified project with over 30,000 locations at this time.

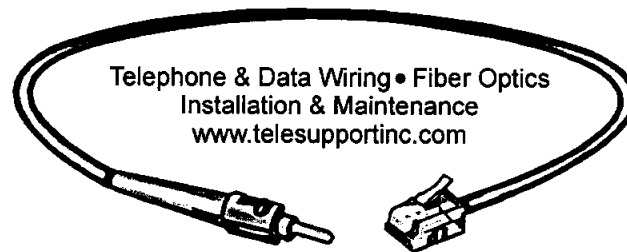
TSI (a BICSI member) has been serving customers within the Rocky Mountain areas as well as across the United States for over 16 years. We are certified in Confined Space Training, Hubbell Premise Wiring installation, Lucent Fiber Optics Training ; Leviton, Panduit and Avaya Category 5E and Category 6E installation. **TSI also offers a 26 year Systemmate warranty from Mohawk, with this warranty you are required to use Mohawk cable and any of the following connectivity products: Krone, Hubbell, Interlink Technologies, Leviton, MOD-TAP, Ortronics, Panduit, Siemens, and Suttle Apparatus and 3M.** TSI's projects include new construction, remodels, renovations, daily MAC (moves/adds/changes) work, telephone systems, data network cabling and subcontract projects.

TSI has substantial experience working on large-scope projects such as yours. Our customer base includes Colorado University at Boulder, Ball Corporation, The Marriott, Weld County School District RE 3-J, Graphics Packaging Corporation, Adams State College, Lucent Technology, GE Access, Global Crossings, Boulder County Schools, and numerous residential projects, just to mention a few. TSI has completed projects nationally as well as throughout the entire Rocky Mountain Region.

Exceeding your expectations is our goal. We strive to provide you with accurate, cost-effective solutions for your telecommunication requirements. TSI can provide you with 24-hour contact to ensure that your needs are addressed. All of our workmanship is fully warranted and all materials are covered by full manufacturer's warranties.

We appreciate the opportunity to provide this information to you and look forward to working with you in the near future. Please visit our web site at **www. telesupportinc.com**.

Telesupport Services, Inc.



Customer References

PROJECT

University of Colorado
Campus Box 313
Boulder, Colorado 80309
David Linblad
303-492-1109

Ball Aerospace
PO Box 1062
Boulder, Colorado 80306
Don Moore
303-939-5303

GE Access
1426 Pearl Street
Boulder, Colorado 80302
Henry Rieman
303-545-1064

Graphics Packaging
(Coors subsidiary)
14062 Denver W. Pkwy #250
Golden, Colorado 80401

Copic Companies
7351 Lowry Blvd.
Denver, Colorado 80230

SCOPE OF WORK

Primary telecommunications contractor. Includes service orders for data voice, and fiber to work area outlets. Install conduit and feed systems. Work on new construction and retro fits.

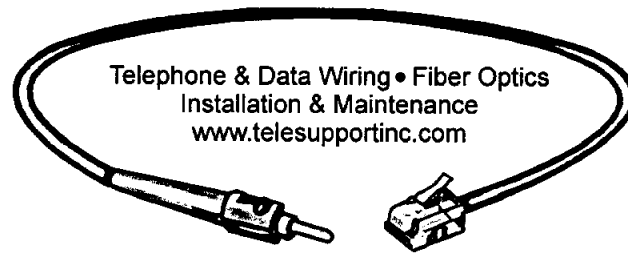
Daily MAC (moves, adds, changes) orders for service and repairs. Includes voice and data cabling programming and switch work.

Facilitate retro fit of existing buildings, including adding multiple buildings into the telecommunications infrastructure.

Cabled new facility including design build of new infrastructure.
~800 Data and ~400 Voice Jacks.

Installed fiber optic and copper backbone, including design build of telecom infrastructure of telecommunications closets. Installed 1550 Category 5 cables for data and 950 Category 5 cables for voice.

Telesupport Services, Inc.



Customer References, continued

Laramie County School District
Number One
2810 House Avenue
Cheyenne, WY 82001-2856
Kathryn Smith
1-307-778-1280

Design and build a desktop fiber solution project. Directly assist Project Manager to ensure that all installations meet EIA/TIA specifications.
(Approximately 38 schools)

Amrion Whole Foods
Taylor Ball Construction
4990 Pearl East Cr., Suite 300
Boulder, CO 80301

Flexspace cable flooring (20,000 sq ft) and voice/data cabling installation.

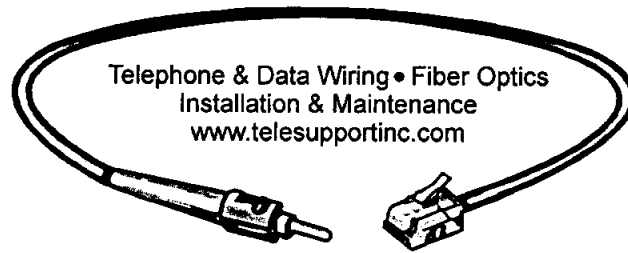
RL3/3 Renovation, CU
Taylor Ball Construction
4990 Pearl East Cr., Suite 300
Boulder, CO 80301
Bill Hofmann
303-938-1821

Total retro fit of a 6 story office building.
~2300 Data and ~1600 Voice Jacks

Netsource
10488 West Centennial Rd.
Littleton, CO 80127

Outside plant cabling for subdivision including layout, supervision of placement crews, splicing, grounding, bonding, and installing terminal blocks.

Telesupport Services, Inc.



January 14, 2003

TSI Proposal: P1605

City Of Fort Collins
Purchasing Department
Invitation To Bid #5757
215 North Mason Street
Ft. Collins, Colorado 80524

To whom it may concern,

Thank you for offering Telesupport Services Inc. (TSI) the opportunity to address your communications cabling requirements for Bid #5757 Cabling-Fiber Optic And Copper.

This proposal makes the following assumptions:

- ◆ All work will be performed during normal business hours from 8:00 am to 4:30 pm. If required, work that needs to be performed after normal business hours, or on Saturdays will be calculated at an overtime rate of time and a half. Sundays and holidays are at a double time rate.
- ◆ Access to the job-sites, without delay, is the responsibility of the Customer. If delays are caused by inadequate access, additional charges may apply for technician downtime.
- ◆ All material is subject to delivery depending on manufacturer's stock availability.
- ◆ Delivery of some materials in less than seven (7) working days may incur Overnight or Next Day Air shipping charges.
- ◆ The buildings and work areas are assumed to be free from any hazardous materials.
- ◆ The Customer shall provide adequate light and power at each jobsite.
- ◆ Pricing includes only the items listed on the pricing sheet. Consumables such as ty-wraps, tape etc. are not included in the listed prices.
- ◆ Material pricing does not include labor to install.
- ◆ Material manufacturer(s) and part number(s) were not listed with all items the City desired pricing on. Therefore, Telesupport Services has listed pricing with what seems to be the product the City was wanting. Additional pricing can be provided if the exact manufacturer and part number can be provided to Telesupport Services.
- ◆ Some projects may incur travel expenses over and above the attached pricing sheets for labor and materials.

Telesupport Services, Inc.

Confidentiality: This proposal, including the scope of work and the pricing information, is confidential and proprietary. It is for use by your organization only and shall not be disclosed to others outside of your organization without express written permission from Telesupport Services, Inc.

This proposal is good for 45 days.

Pricing For The City Of Fort Collins:

TSI Proposal: P1605

Proposal Date: 1/14/03

Please see attached pricing sheet.*

*A service charge of 1.5% per month will be charged on all delinquent accounts. In the event of a dispute, reasonable attorney fees will be awarded to the prevailing party. Ownership of the product remains with Telesupport Services, Inc. until final payment has been received. Telesupport Services, Inc. reserves the right to reclaim any unpaid product within the terms of this agreement.

We appreciate the opportunity to provide you with this quotation and look forward to working with you on this project.

Sincerely,



Richard Morse
Estimating, RCDD

Fiber Optic and Copper Cabling Bid Sheet				
	PARTS	% Material Mark-up		
DESCRIPTION	PRICE PER UNIT			
ST to ST MMF patch cord 1 meter	\$15.16	10%		
ST to ST MMF patch cord 2 meter	\$16.85	10%		
ST to ST SMF patch cord 1 meter	\$38.46	10%		
ST to ST SMF patch cord 2 meter	\$39.49	10%		
Duplex ST-SC SMF 3m patch cords	\$18.85	10%		
Connectors MMF	\$6.09	10%		
Connectors SMF	\$6.54	10%		
Siemons 24 port MMF patch panel	\$84.72	10%		
Siemons 12 port MMF patch panel	\$26.73	10%		
Siemons 24 port SMF patch panel	\$84.72	10%		
Siemons 12 port SMF patch panel	\$178.73	10%		
12 Strand MMF outside plant grade	\$1.42 / foot	10%		
24 Strand MMF outside plant grade	\$2.61 / foot	10%		
12 Strand SMF outside plant grade	\$0.87 / foot	10%		
24 Strand SMF outside plant grade	\$6.53 / foot	10%		
24 port MMF splice case	\$220.48	10%		
48 port MMF splice case	\$261.65	10%		
24 port SMF splice case	\$259.48	10%		
48 port SMF splice case	\$601.65	10%		
2 inch PVC conduit (per foot)	\$0.58 / foot	10%		
3 inch PVC conduit (per foot)	\$1.25 / foot	10%		
4 inch PVC conduit (per foot)	\$1.64 / foot	10%		
Innerduct (per foot)	\$0.21 / foot	10%		
Pull Tape (per foot)	\$0.92 / foot	10%		
Tracer Wire (per foot)	\$0.06 / foot	10%		
CAT 5e or better plenum rated cable	(CAT5E) \$0.14 / foot	10%		
Siemons CAT 5e or better EIA-T568B Jacks	\$5.56 (CAT5E)	10%		
Siemons CAT 5e or better 24 port patch panel	\$164.89 (CAT5E)	10%		

Fiber Optic and Copper Cabling Bid Sheet				
	PARTS	% Material Mark-up		
DESCRIPTION	PRICE PER UNIT			
Siemons CAT 5e or better 48 port patch panel	\$209.79 (CAT5E)	10%		
Siemons 110 block field termination kits - wall mount	\$20.50	10%		
Siemons 110 block field termination kits - rack mount	\$42.16	10%		
84" by 19" rack	\$121.43	10%		
Siemons Wall Mount bracket - dual port	\$1.80	10%		
Siemons Surface Mount Box - dual port	\$2.48	10%		
Siemons Face Plate - dual port	\$1.52	10%		
Siemons Wall Mount Bracket - quad port	\$1.80	10%		
Siemons Surface Mount Box - quad port	\$4.96	10%		
Siemons Face Plate - quad port	\$1.52	10%		
CAT 5e or better patch cord - 3 feet	\$1.94 (CAT5E)	10%		
CAT 5e or better patch cord - 4 feet	\$2.19 (CAT5E)	10%		
CAT 5e or better patch cord - 5 feet	\$2.29 (CAT5E)	10%		
CAT 5e or better patch cord - 7 feet	\$2.65 (CAT5E)	10%		
CAT 5e or better patch cord - 10 feet	\$3.30 (CAT5E)	10%		
CAT 5e or better patch cord - 15 feet	\$4.97 (CAT5E)	10%		
CAT 5e or better patch cord - 25 feet	\$6.06 (CAT5E)	10%		
CAT 5e or better patch cord - 50 feet	\$15.99 (CAT5E)	10%		
50 pair 24 AWG IWC plenum cable (per foot)	\$8.97 / foot	10%		
100 pair 24 AWG IWC plenum cable (per foot)	\$6.79 / foot	10%		
200 pair 24 AWG IWC plenum cable (per foot)	\$4.20 / foot	10%		
50 pair 24 AWG Gel Filled Outside Plant (for exterior conduit) (per foot)	\$6.97 / foot	10%		
100 pair 24 AWG Gel Filled Outside Plant (for exterior conduit) (per foot)	\$1.05 / foot	10%		

Fiber Optic and Copper Cabling Bid Sheet				
	PARTS	% Material Mark-up		
DESCRIPTION	PRICE PER UNIT			
200 pair 24 AWG Gel Filled Outside Plant (for exterior conduit) (per foot)	2.99 / foot	10%		
	LABOR			
Installing exterior conduit - labor (per hour)	\$32.00 /hour			
Pulling innerduct, trace wire and fiber cable - labor (per hour)	\$32.00 /hour			
Splicing fiber - labor (per hour)	\$42.00 /hour			
Terminating fiber - labor (per hour)	\$38.00 /hour			
Installing interior conduit - labor (per hour)	\$32.00 /hour			
Pulling interior CAT 5e or better copper cable - labor (per hour)	\$32.00 /hour			
Terminating CAT 5e or better copper cable - labor (per hour)	\$32.00 /hour			

City of Fort Collins will award Service Agreements to a Primary and a Secondary Vendor for both the Fiber Optic and the Copper Cabling categories, based on OVERALL ranking of Line Item results on this Bid Sheet. BIDDERS: PLEASE INDICATE THE PERCENTAGE OF MATERIAL MARK-UP YOU ARE PROPOSING TO CHARGE THE CITY, FOR EACH PARTS PRICE BID.

FIRM NAME: Telesupport Services, Inc.	PHONE/FAX: Ph 303-938-0108; Fax 303-938-8416
ADDRESS: 4830 Pearl Street, Boulder, Co. 80301	
BIDDER'S NAME: Richard D. Morse	DATE: 1/14/03
SIGNATURE: 