

City of Fort Collins

8463 Timberline Recycling Center Hauling

February 10, 2017 by 3:00 p.m.

Submitted to
City of Fort Collins
215 North Mason Street, 2nd Floor
Fort Collins, Colorado 80524

Submitted by
Waste Management of Colorado, Inc.
40950 County Road 25
Ault, CO 80610

Anthony Howard, Public Sector Solutions Representative
ahoward1@wm.com | 719 493 3916

In response to 8463 Timberline Recycling Center Hauling

Printed on recycled paper with a post-consumer content of 30%.

THINK GREEN®



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Cover Letter

February 10, 2017

City of Fort Collins
Susie Gordon
215 North Mason Street, 2nd Floor
Fort Collins, CO 80524

Dear Ms. Gordon,

Thank you for the invitation to bid on **8463 Timberline Recycling Center Hauling**. We understand that you are seeking high quality firms to haul recyclables from the City of Fort Collins' recycling drop-off facility. Our proposal contains solutions designed to continue our existing partnership.

These solutions are provided by North America's strongest and most experienced environmental services company, with the highest service standards in the industry. At Waste Management of Colorado, we deliver satisfaction - guaranteed! If you have any questions, please do not hesitate to contact me at (719) 493-3916.

Sincerely,



Anthony "Tony" Howard
Public Sector Solutions Representative
Waste Management of Colorado
ahoward1@wm.com | 719 493 3916

Colorado State Certificate of Good Standing

OFFICE OF THE SECRETARY OF STATE OF THE STATE OF COLORADO

CERTIFICATE OF FACT OF GOOD STANDING

I, Wayne W. Williams, as the Secretary of State of the State of Colorado, hereby certify that, according to the records of this office,

WASTE MANAGEMENT OF COLORADO, INC.

is a

Corporation

formed or registered on 07/01/1963 under the law of Colorado, has complied with all applicable requirements of this office, and is in good standing with this office. This entity has been assigned entity identification number 19871240963 .

This certificate reflects facts established or disclosed by documents delivered to this office on paper through 01/17/2017 that have been posted, and by documents delivered to this office electronically through 01/24/2017 @ 12:24:42 .

I have affixed hereto the Great Seal of the State of Colorado and duly generated, executed, and issued this official certificate at Denver, Colorado on 01/24/2017 @ 12:24:42 in accordance with applicable law. This certificate is assigned Confirmation Number 10036722 .



Secretary of State of the State of Colorado

.....End of Certificate.....
Notice: A certificate issued electronically from the Colorado Secretary of State's Web site is both and immediately valid and effective. However, as an option, the issuance and validity of a certificate obtained electronically may be established by visiting the Validate a Certificate page of the Secretary of State's Web site, <http://www.sos.state.co.us/back/certificateSearch.cfm?state=do> entering the certificate's confirmation number displayed on the certificate, and following the instructions displayed. Confirming the issuance of a certificate is merely optional and is not necessary to the valid and effective issuance of a certificate. For more information, visit our Web site, <http://www.sos.state.co.us/ctck> "Businesses, trademarks, trade names" and select "Frequently Asked Questions."

Waste Management

The City of Fort Collins is a thriving urban center that continues to balance strategic growth with quality of life. Residents seek value and choice in their service offerings. Businesses seek dependable service with flexibility for diverse needs. With a strong vision for the future, the City will need partners who will enhance Fort Collin's reputation for promoting innovation and sustainability.

As North America's leading environmental services company, Waste Management offers you an unrivaled range of services. We are a big company with an intensely local focus. We are part of the community and participate in local civic groups. We work with local businesses, schools and healthcare facilities. Our trucks and our people are on your streets and in your community, every day. We will mobilize our national resources to deliver solutions that meet Fort Collins's needs and meet your community goals.

Waste Management employs nearly 40,000 people and operates an extensive network that includes 252 active solid waste landfill disposal sites, 5 hazardous waste landfill sites, 390 collection operations, 137 beneficial-use landfill gas projects, 117 material recovery facilities, including 46 single stream recycling facilities, 298 transfer stations, and 36 organics processing facilities.

In Colorado, we have 40 facilities across the state, including seven landfills and five material recovery facilities. Waste Management is proud of our recycling leadership: we were the first in Colorado to install a single stream processing system. We were also the first to use optical sorters, install a paper magnet and accept aseptics and plastics 3-7 in single stream. While the recycling industry is weathering change, Waste Management is committed to working with our partners to keep recycling sustainable. In 2017, we're adding another \$5 million in equipment to our Denver-area material recovery facilities, bringing our 11-year total investment to \$16.5 million!

Bid Detail

Hauling

Cost per Haul shall be as follows:

- a. \$195/Haul/Container or Compactor
- b. 3yd commercial container: \$40.00/month for Every-Other-Week service.
 - This 3yd commercial container is currently provided to allow for disposal of non-recyclable material to help maintain the quality of the recyclable stream. This container is only offered as part of the collection and processing of the recyclable material and not on a standalone basis.
- c. Annual Price Adjustment - Waste Management would like the City to consider an alternative consumer price index which more adequately reflects the changing rates in the Waste Industry, such as the Water, Sewer and Trash index.

Rebates

- a. OCC, Newspaper, Mixed Paper and Glass shall be rebated or charged the monthly published Gate Rate per ton for the Larimer County Recycle Center (LCRC) for each commodity.
- b. Commingled Containers shall be rebated or charged the monthly published Gate Rate for the LCRC, plus \$10/ton to reflect the glass-free nature of the containers. If sample audits indicate that the Container stream contains more than 5% glass by weight, the rebate or charge will revert to the Gate Rate.

In Summary

Waste Management has designed this proposal to achieve the optimum balance between service, price and convenience. It is supported by the strength and experience of North America's leading waste services company and are backed by the waste industry's most comprehensive Service Guarantee.

If the City has any questions about any aspect of this proposal or would like to discuss any topic in greater detail, please feel free to contact Anthony Howard at (719) 493-3916. Otherwise, Waste Management of Colorado looks forward to working with the City of Fort Collins to finalize all necessary contractual documentation.

BID SCHEDULE:

Service Provider must haul and record all information as requested per the attached specification. Service Provider is responsible for all fees, permits and any associated costs.

COST PER HAUL \$ \$195.00/haul

REBATES:

Bidder is to indicate:

- The current Threshold Market Price where they are willing to share proceeds from the sale of the indicated recyclable Commodity with the City.
- Anticipated frequency of adjustments that will be made to rebate share amount
- What percentage Rebate that Bidder will share with the City.
- Which specific Market Index will be used to verify the Market Price, and how that information can be accessed.

Old Cardboard (OCC): Threshold Market Price: \$ See attached /ton *

Rebate % offer to City: 0 %

“Hard Mix” fiber: Threshold Market Price: \$ See attached /ton *

Rebate % offer to City: 0 %

Mixed Paper: Threshold Market Price: \$ See attached /ton *

Rebate % offer to City: 0 %

Commingled: Threshold Market Price: \$ See attached /ton *

Rebate % offer to City: 0 %

Glass: Threshold Market Price: \$ See attached /ton *

Rebate % offer to City: 0 %

*Rebates are based on monthly published Gate Rate per ton for the Larimer County Recycle Center (LCRC) for each commodity and are subject to change.

The City reserves the right to accept or reject any and all Bids; and to award in the best interests of the City.

Any questions regarding this Bid process should be directed to Ed Bonnette in Purchasing at 970-416-2247. Any questions regarding technical specifications should be directed to Susie Gordon in Environmental Services at 970-221-6265.



LARIMER COUNTY RECYCLE CENTER
5887 S. TAFT HILL RD
FORT COLLINS, CO 80526
(970) 226-1101

PRICING: February – 2017

Aluminum cans – 30 cents/pound

Residential Single Stream – (\$15.09)/ton tip fee

(UBC, Tin, Green, Brown, and Clear glass bottles, Plastic bottles #1-7, Empty Aerosol cans, Newspaper with inserts, Office paper, Junk mail, Magazines, Cardboard, Chipboard, and Phone books, Kraft bags)

Commercial Single Stream - (\$15.09)/ton tip fee

NOT ALLOWED – Plastic Bags

Cardboard baled – \$54.68/ton delivered (if we do not have to re-bale)

Cardboard small bales – \$31.33/ton delivered (if we have to re-bale)

Cardboard loose - \$41.43/ton delivered

Newspaper – \$31.43/ton (With inserts; junk mail; and magazines)

Office/coated paper - \$86.00/ton

Mixed paper - \$26.43/ton

Commingled containers - \$10.00/ton

Three mix Glass - \$5.00/ton clean

Separated Gramber & Clear Glass - \$10.00/ton clean

Commingled fiber - \$0/ton

Vendor's Statement:

I have read and understand the specifications and requirements for this bid and I agree to comply with such specifications and requirements. I further agree that the method of award is acceptable to my company. I also agree to provide the required insurance certificate naming the City of Fort Collins as an Additional Insured as part of my bid submission and to complete a signed contract (per the sample attached for review) upon notice of award.

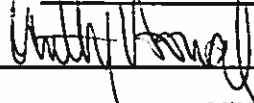
**NOTE: VENDOR STATEMENT IS TO BE SIGNED & RETURNED WITH YOUR BID.
VENDOR IS TO ALSO INCLUDE THE REQUIRED INSURANCE CERTIFICATE
NAMING THE CITY OF FORT COLLINS AS AN ADDITIONAL INSURED.**

FIRM NAME: WASTE MANAGEMENT OF COLORADO

ADDRESS: 40950 COUNTY ROAD 25
AULT, CO 80610

EMAIL ADDRESS: ahoward1@wm.com **PHONE:** 719-493-3916

BIDDER'S NAME: ANTHONY HOWARD - PUBLIC SECTOR SOLUTIONS

SIGNATURE: 

SERVICE ISSUES CONTACT: MIKE SPRENGER

TELEPHONE: 970-674-2550 **FAX:** 303-435-2538

EMAIL: msprenge@wm.com

CELL #: 303-435-2538 **EMERGENCY:** 303-435-2538

BACKUP: coutpss@wm.com

BILLING ISSUES CONTACT: ANTHONY HOWARD

TELEPHONE: 719-448-4329 **FAX:** 866-793-0218

EMAIL: ahoward1@wm.com

CELL #: 719-493-3916 **EMERGENCY:** 719-493-3916

BACKUP: coutpss@wm.com

**COMMODITY CODE USED FOR THIS BID IS:
926-77 RECYCLING SERVICES**



CERTIFICATE OF LIABILITY INSURANCE

1/1/2018

DATE (MM/DD/YYYY)

12/7/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

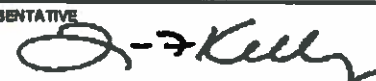
PRODUCER LOCKTON COMPANIES 5847 SAN FELIPE, SUITE 320 HOUSTON TX 77057 866-260-3538	CONTACT NAME: _____ PHONE (A/C, No., Ext): _____ FAX (A/C, No.): _____ E-MAIL ADDRESS: _____													
	<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A: ACE American Insurance Company</td> <td>22667</td> </tr> <tr> <td>INSURER B: Indemnity Insurance Co of North America</td> <td>43575</td> </tr> <tr> <td>INSURER C: ACE Property & Casualty Insurance Co</td> <td>20699</td> </tr> <tr> <td>INSURER D: ACE Fire Underwriters Insurance Company</td> <td>20702</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </tbody> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: ACE American Insurance Company	22667	INSURER B: Indemnity Insurance Co of North America	43575	INSURER C: ACE Property & Casualty Insurance Co	20699	INSURER D: ACE Fire Underwriters Insurance Company	20702	INSURER E:		INSURER F:
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INSURER D: ACE Fire Underwriters Insurance Company	20702													
INSURER E:														
INSURER F:														
INSURED 1300436 WASTE MANAGEMENT HOLDINGS, INC. & ALL AFFILIATED RELATED & SUBSIDIARY COMPANIES INCLUDING: WASTE MANAGEMENT OF NORTHERN COLORADO 500 EAST VINE DRIVE FORT COLLINS CO 80524														

COVERAGES **CERTIFICATE NUMBER:** 3429072 **REVISION NUMBER:** XXXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XCU INCLUDED <input checked="" type="checkbox"/> ISO FORM CG00010413 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER: _____	Y	N	HDO G27860825	1/1/2017	1/1/2018	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 5,000,000 MED EXP (Any one person) \$ XXXXXXXX PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 6,000,000 PRODUCTS - COMP/OP AGG \$ 6,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> MCS-90	Y	N	MMT H09052884	1/1/2017	1/1/2018	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX \$ XXXXXXXX
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED \$ _____ RETENTION \$ _____	Y	N	XOO G27929242 002	1/1/2017	1/1/2018	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 \$ XXXXXXXX
B A D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WLR C49106944 (AOS) WLR C49106907 (AZ, CA, & MA) SCF C49106981 (WI)	1/1/2017 1/1/2017 1/1/2017	1/1/2018 1/1/2018 1/1/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 3,000,000 E.L. DISEASE - EA EMPLOYEE \$ 3,000,000 E.L. DISEASE - POLICY LIMIT \$ 3,000,000
A	EXCESS AUTO LIABILITY	Y	N	XSA H09052872	1/1/2017	1/1/2018	COMBINED SINGLE LIMIT \$9,000,000 (EACH ACCIDENT)

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 ADDITIONAL INSURED IN FAVOR OF THE CITY OF FORT COLLINS (COLORADO) (ON ALL POLICIES EXCEPT WORKERS' COMPENSATION/EL) WHERE REQUIRED BY WRITTEN CONTRACT.

CERTIFICATE HOLDER 3429072 CITY OF FORT COLLINS P.O. BOX 580 FT. COLLINS CO 80524	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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