

John Stephen

9143119

From: Gerry S. Paul
Sent: Thursday, May 29, 2014 5:15 PM
To: John Stephen
Subject: RE: Temporary Wall System for FCMuseum of Discovery

John –

This sole source purchase is approved in accordance with City Municipal Code Chapter 8, Article IV, Sec. 8-161, d(1), b; Although there exists more than one (1) responsible source, a competitive process cannot reasonably be used or, if used, will result in a substantially higher cost to the City, will otherwise injure the City's financial interests or will substantially impede the City's administrative functions or the delivery of services to the public.

Regards,

Gerry Paul
Director of Purchasing and Risk Management
215 N. Mason
City of Fort Collins
970-221-6779-0
970-567-9840-C
gspaul@fcgov.com

From: John Stephen
Sent: Thursday, May 29, 2014 5:02 PM
To: Gerry S. Paul
Subject: Temporary Wall System for FCMuseum of Discovery

Gerry,

Budget: \$18,778.40

The City of Fort Collins Museum of Discovery (FCMoD) is requesting a sole source to MBA Design & Display's Mila Wall system to purchase a set of temporary, movable walls for use in the traveling exhibit gallery. These walls have an estimated life span of at least 15 years so they will form the backbone and adjust the use and design of the travelling exhibit gallery for years to come.

The non-profit partner at the FCMoD is buying 2 sets so this would match there system.

Mila-Wall is regarded by most of the museum industry as the leading product of its kind. No other product matches this one in terms of versatility, durability and aesthetic quality. There are other wall makers there, but none of them offer all of the benefits that this one does.

Specifically:

1. They are used in virtually endless configurations because of the way the connectors are designed. Most other wall systems are fairly rigid in this area, capable of mainly right angles and straight lines.
2. This products is unmatched in terms of sustainability -- designed for use over decades, with the ability to be repainted and refinished, and a highly durable metal core that ensures no variance in

shape/trueness. Having a system like this also means that the museum can significantly reduce our need for temporary sheetrock walls, and saving costs and environmental impact.

3. The system is user-friendly, and that ease-of-use translates to reduced labor time.
4. Mila walls are capable of carrying heavy loads, suitable for hanging heavy artwork and display elements – a must for FCMoD.
5. The walls are wood-faced with metal framing, but have hollow channels to allow for running electrical wiring.
6. The long track record of MBA as a company means that additional parts (should we wish to expand inventory down the road) will be readily available.
7. MBA offers a portable custom storage unit that is specifically designed for this product.
8. Aesthetically, Mila walls appear to be actual walls. No visible connectors or hardware at the seams or base of unit. Many other wall systems require unsightly joints, extenders and feet for stability.

Upon your approval, the City will issue a purchase order for \$18,778.40 to MBA Design & Display's Mila Wall.

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John

John Stephen, CPPO, LEED AP
Senior Buyer
215 N Mason
City of Fort Collins
970-221-6777

mila-wall® Series 100 Proposal

William Bevil
 Fort Collins Museum of Discovery
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 35 East Uwchlan Ave., Suite 310
 Exton, PA 19341
 t.800-635-7386 f.610-524-7604
 web: www.mbawalls.com



Prepared By: John Peterson 5/28/14
 RSM: John Peterson
Proposal No. 14.036.JP.REVE
mila-wall® Series 100

We are pleased to submit this Series 100 mila-wall® proposal for your review and approval.

Project: Demountable Walls for the Temporary Gallery

All Modules & Connection Hardware are Interchangeable providing unlimited design flexibility and will construct a wide variety of wall structures using the same mila-wall® components.

NOTE: Please reference the 12 wall library of drawings

Description:	part no.	Quantity	Unit Price	Total Price
mila-wall® (Series 100) Wall Modules:				
1.0 x 3.0-m (39.37" x 118.11") nailable walls	1.101.002	12	\$ 665.00	\$ 7,980.00
3.0-m (118.11") overlaminated walls mila-fix white.	3.112.002	12	\$ 155.00	\$ 1,860.00
Joint adhesive tape, pre-primed, 38mmx66m(216')	3.110.000	1	\$ 27.00	\$ 27.00
Adhesive dots, mila-fix, 15mm (100/sheet)	3.112.020	1	\$ 21.00	\$ 21.00
mila-wall® (Series 100) Corner Profiles w/ pins:				
3.0-m corner profiles, 40x40/1x90	4.103.002	4	\$ 278.00	\$ 1,112.00
3.0-m End Cover profiles	4.113.002	4	\$ 66.00	\$ 264.00
Profile lamination, color matched, mila-fix white	3.112.010	8	\$ 49.00	\$ 392.00
3.0-m Removable Tongue profiles	4.114.002	4	\$ 64.00	\$ 256.00
mila-wall® Connection Hardware / Accessories & Tools:				
Angle connector with clamp- bottom clamp	5.100.010	2	\$ 41.00	\$ 82.00
Angle connector for use w/ 5.100.070	5.100.011	2	\$ 28.00	\$ 56.00
Single connector to slide into top- top clamp	5.100.070	2	\$ 45.00	\$ 90.00
Rigid module fastener- bottom- to be plugged in	6.100.010	32	\$ 22.00	\$ 704.00
Rigid module fastener- top- to be screwed in	6.100.020	32	\$ 22.00	\$ 704.00
Fastening screw- silver- for module fasteners	6.100.100	66	n/c	
Fastening screw-copper- for module fasteners	6.100.100	34	n/c	
Clip #1 for end cover profile	6.100.200	40	\$ 3.00	\$ 120.00
Adjusting Disc to level feet	9.104.006	2	\$ 44.00	\$ 88.00
mila-wall® tool kit inc. bag	9.104.011	2	\$ 68.00	\$ 136.00
Lever Roller	9.163.000	1	\$ 396.00	\$ 396.00
Grating:				
3.0-m Rolling transport container (125x45x57"o.d.)	9.101.002	1	\$ 3,011.00	\$ 3,011.00
Wood surround for 3.0m transport (126x46.1x57.1")	surround	1	\$ 541.00	\$ 541.00
Container Transport Feet to secure into trailer, (4 needed per container). Raises container 65mm. Client must have fork lift for removal.	9.101.010	4	\$ 34.00	\$ 136.00
Total Investment before shipping:				\$ 17,976.00
First Time Buyers Discount 10% (on all mila-wall product)				\$ (1,797.60)
Pre-Shipping Total				\$ 16,178.40
Shipping:				
Option A: Common Carrier Standard dock delivery	freight	1	\$ 2,600.00	\$ 2,600.00
Total Investment including shipping:				\$ 18,778.40

Production Time Required:

4 to 6 weeks upon authorization to proceed.

Delivery / Shipping:

FOB MBA - Exton, PA

Payment Terms:

50% Deposit with PO & Tax Exempt/Resale Cert.;
 Balance net 30 days with approved credit.

Proposal Valid for 30 days - Subject to Acceptance of MBA Terms & Conditions.

Final Invoice subject to change due to approved adjustments in proposal.

Accepted By: _____

Date: _____