

4/20 FAX



City of Fort Collins

Administration Services

Manufacturing Services

FirmName:

VSA, Inc

Date: April 5, 2007

Ref #: 6051 Portable Video Equipment for Public Access

## THIS IS A PRICE QUOTATION -- NOT AN ORDER

Please supply pricing and delivery information, all items to be quoted FOB Fort Collins, Colorado, as requested below; and respond via FAX or e-mail BY end-of-business Friday April 20, 2007 to:

**Ed Bonnette, C.P.M., CPPB**  
**(970) 221-6707 or ebonnette@fcgov.com**

Any Purchasing questions regarding this inquiry should be directed to Ed Bonnette, Buyer, C.P.M., CPPB (970) 416-2247.

Any Technical questions regarding this inquiry should be directed to Carson Hamlin @ Cable Channel 14 (970) 221-6510.

The City of Fort Collins is requesting bids for Portable Video Equipment for Public Access, using the following **BIDDING GUIDELINES**:

- 1) Bidder is to fill in the Unit Price for each item, and multiply it out by the Quantity Requested, to fill in the Extended Price. Please list the Manufacturer Name and the Model Number for the item you are bidding. Also, please fill in the Lead Time to deliver the item. All items must include freight F.O.B. Destination, Freight Prepaid. All freight charges must be included in prices submitted on proposal.
- 2) The City reserves the right to award items by **Total Bid, by Line Item, or by Product Type &/or Group; if that is more advantageous to the City.** If all items are bid, please be sure to fill in the **TOTAL BID EXTENDED PRICE** box on the Bid Sheet.
- 3) The City has listed a **Preferred Brand** for most items listed on the Bid Sheet. **Please bid on the Preferred Brand where listed, due to compatibility issues with other existing City equipment. No substitutes are acceptable!** The City will be the final judge as to whether the brand listed is acceptable and compatible with our requirements.

VSA Inc.  
 6325 Seward Avenue  
 Lincoln, NE 68507

**SUPPLEMENTAL INSTRUCTIONS**

Prices quoted must remain firm for a 30 day period after the opening date.

Freight terms: F.O.B. destination freight prepaid. All freight charges must be included in pricing submitted on proposal and not entered as separate pricing.

Any discount allowed by Vendor for prompt payment, etc. must be reflected in quoted figure, and not entered as separate pricing.

The City reserves the right to accept or reject any and all quotes.

*Marty Shrader Bid Specialist*  
SIGNATURE AND TITLE

Marty Shrader Bid Specialist  
TYPED OR PRINTED NAME AND TITLE

marty@vsa.com  
EMAIL

VSA Inc 800-888-2140 402-467-3780  
COMPANY NAME (AREA CODE) TELEPHONE & FAX NUMBER

6929 Seward Ave, Lincoln, NE 68507  
ADDRESS: STREET, CITY, STATE, ZIP DATE

**PLEASE GO TO [www.fcgov.com/purchasing](http://www.fcgov.com/purchasing) TO REGISTER IN OUR E-PROCUREMENT SYSTEM FOR FUTURE BID OPPORTUNITIES! BE SURE TO SELECT ALL APPROPRIATE COMMODITY CODES!**

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**FaxBid #6051 Portable Video Equipment for Public Access Bid Sheet**

QTY	DESCRIPTION	PRODUCT #	UNIT PRICE	EXTENDED	LEAD TIME
2	Panasonic AG-DVX100B camcorders	Panasonic #AG-DVX100B	2387.64	4775.28	21 days ✓
1	Petrol PCUB-1N U-Bag 1N Camcorder Bag	Petrol PCUB-1N	157.60	157.60	15 days ✓
2	Panasonic CGR-D54 Lithium-Ion Battery Pack	Panasonic CGR-D54	136.18	272.36	30 days ✓ ARW
2	Tiffin 72mm UV Protector Glass Filter	Tiffin 72mm	16.16	32.32	30 days ✓ ARW
1	Century VS-06WA-DVX 0.6X Wide Angle Adapter Lens	Century VS-06WA-DVX	350.66	350.66	30 days ✓ ARW
2	Bogen 3001 N Tripods with 3433 (501) Fluid Heads	Bogen 3001 N	249.16	249.16	30 days ✓
	<i>3001N discontinued and replace with 190XB</i>			<i>498.32</i>	<i>30 days</i>
2	Panasonic PV-GS180 3-CCD camcorders	Panasonic PV-GS180	443.18	886.36	30 days ✓ ARW
	<i>PVGS-320</i>	<i>PV-GS320</i>			
1	Light Kit with Lowepro Edit 110 case and Sunpak 7001DX tripod	Light Kit			✓

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QTY	DESCRIPTION	PRODUCT #	UNIT PRICE	EXTENDED	LEAD TIME
1	Lowel Omni 3 Tungsten Light Kit (0193LBZ) with soft case	Lowel Omni 3 Tungsten Light Kit (0193LBZ) 01-93LBZ	971.59	971.59	15 days ✓ ARO
1	Botero Super Collapsible Background - 8x16' - #026 Chroma-Key Green, with stands	Botero Super Collapsible Background - 8x16'	<i>None</i>	<i>None</i>	✓
2	Sony ECM 44B Lavalier Microphones	Sony ECM 44B	163.79	327.58	21 days ✓ ARO
2	Azden 100LT UHF Wireless Lavalier Microphones	Azden 100LT	284.44	568.88	✓
1	Sennheiser ME66/K6 - Shotgun Condenser Microphone with Universal Shock Mount, Rycote Softie, K-Tek Boompole, Universal Hand Grip, Right Angled XLR Cables	Sennheiser ME66/K6	<i>None</i>	<i>None</i>	✓
6	25-foot XLR/M-XLR/F audio cables	A 18313-25 Audio Technica	7.20	43.20	✓

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Lincoln, NE 68501

**FaxBid #6051 Portable Video Equipment for Public Access Bid Sheet**

QTY	DESCRIPTION	PRODUCT #	UNIT PRICE	EXTENDED	LEAD TIME
4	50-foot XLR/M-XLR/F audio cables	Audio Tech AT8313-50	9.80	39.20	21 days ARO ✓
	4 6-foot Mini Male to XLR Female cables		NB		✓
	4 10 foot BNC/F-RCA/M video cables		NB		✓
3	LaCie External USB 2.0 Hard Drive, 320GB, 7200 RPM (Item #219546)	LaCie External USB 2.0 Hard Drive			✓
1	Panasonic AG-DV2500 Professional DV Editing VTR	Panasonic AG-DV2500	1509.61	1509.61	21 days ARO ✓
50	MiniDV tapes in bulk	Sony DVM60PR	2.34	117-	4 days ARO ✓
1	Shure SM57 Audio Microphone	Shure SM57	73.52	73.52	15 days ARO ✓
1	Audio Technica Pro 37R Condenser Microphone	Audio Technica Pro 37R 7 PRO 37	105.61	105.61	14 days ARO ✓
2	Portable boom microphone stands		NB		

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<b>QTY</b>	<b>DESCRIPTION</b>	<b>PRODUCT #</b>	<b>UNIT PRICE</b>	<b>EXTENDED</b>	<b>LEAD TIME</b>
<b>TOTAL BID EXTENDED PRICE (IF ALL ITEMS BID):</b>					

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