



F A X

FAX 6051

To: Ed Bonnette From: \_\_\_\_\_

Fax: \_\_\_\_\_ Pages: 8 including cover

ATTN: \_\_\_\_\_ Date: 4/16/07

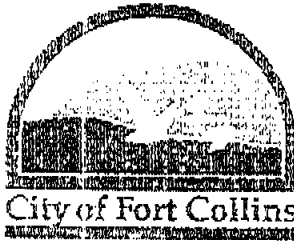
Re: \_\_\_\_\_ CC: \_\_\_\_\_

● Comments

BURST COMMUNICATIONS, INC.

COLORADO • TEXAS • ARIZONA • NEW MEXICO • NEBRASKA • KANSAS • UTAH • CALIFORNIA

8200 SOUTH AKRON STREET SUITE 108  
 ENGLEWOOD, COLORADO 80112  
 PHONE 303 649 9600 • FAX 303 649 9890  
 www.burstvideo.com

FirmName: Burst Communications

Date: April 5, 2007

Ref #: 6051 Portable Video Equipment for Public Access

**THIS IS A PRICE QUOTATION -- NOT AN ORDER**

Please supply pricing and delivery information, all items to be quoted FOB Fort Collins, Colorado, as requested below; and respond via FAX or e-mail BY end-of-business Friday April 20, 2007 to:

**Ed Bonnette, C.P.M., CPPB**  
(970) 221-6707 or [ebonnette@fcgov.com](mailto:ebonnette@fcgov.com)

Any Purchasing questions regarding this inquiry should be directed to Ed Bonnette, Buyer, C.P.M., CPPB (970) 416-2247.

Any Technical questions regarding this inquiry should be directed to Carson Hamlin @ Cable Channel 14 (970) 221-6510.

The City of Fort Collins is requesting bids for Portable Video Equipment for Public Access, using the following **BIDDING GUIDELINES**:

- 1) Bidder is to fill in the Unit Price for each item, and multiply it out by the Quantity Requested, to fill in the Extended Price. Please list the Manufacturer Name and the Model Number for the item you are bidding. Also, please fill in the Lead Time to deliver the item. All items must include freight F.O.B. Destination, Freight Prepaid. All freight charges must be included in prices submitted on proposal.
- 2) The City reserves the right to award items by **Total Bid, by Line Item, or by Product Type &/or Group; if that is more advantageous to the City**. If all items are bid, please be sure to fill in the **TOTAL BID EXTENDED PRICE** box on the Bid Sheet.
- 3) The City has listed a **Preferred Brand** for most items listed on the Bid Sheet. **Please bid on the Preferred Brand where listed, due to compatibility issues with other existing City equipment. No substitutes are acceptable!** The City will be the final judge as to whether the brand listed is acceptable and compatible with our requirements.

215 North Mason Street • 2<sup>nd</sup> Floor • P.O. Box 580 • Fort Collins, CO 80522-0580 • (970) 221-6775 • Fax (970) 221-6707 [www.fcgov.com](http://www.fcgov.com)

**SUPPLEMENTAL INSTRUCTIONS**

Prices quoted must remain firm for a 30 day period after the opening date.

Freight terms: F.O.B. destination freight prepaid. All freight charges must be included in pricing submitted on proposal and not entered as separate pricing.

Any discount allowed by Vendor for prompt payment, etc. must be reflected in quoted figure, and not entered as separate pricing.

The City reserves the right to accept or reject any and all quotes.

*Gary Cooper*  
SIGNATURE AND TITLE

Gary Cooper Sales Engineer  
TYPED OR PRINTED NAME AND TITLE

GaryC@burstvideo.com  
EMAIL

Burst Communications (303)649-9600 (303)649-9890  
COMPANY NAME (AREA CODE) TELEPHONE & FAX NUMBER

8200 S. AKRON ST Ste 108 Centennial CO 80112 4/12/07  
ADDRESS: STREET, CITY, STATE, ZIP DATE

PLEASE GO TO [www.fcgov.com/purchasing](http://www.fcgov.com/purchasing) TO REGISTER IN OUR E-PROCUREMENT SYSTEM FOR FUTURE BID OPPORTUNITIES! BE SURE TO SELECT ALL APPROPRIATE COMMODITY CODES!

FaxBid #6051 Portable Video Equipment for Public Access Bid Sheet					
QTY	DESCRIPTION	PRODUCT #	UNIT PRICE	EXTENDED	LEAD TIME
2	Panasonic AG-DVX100B camcorders	Panasonic #AG-DVX100B	\$3,700.00	\$7,400.00 ✓	
1	Petrol PCUB-1N U-Bag 1N Camcorder Bag	Petrol PCUB-1N	\$163.00	\$163.00 ✓	
2	Panasonic CGR-D54 Lithium-Ion Battery Pack	Panasonic CGR-D54	\$142.00	\$283.00 ✓	
2	Tiffin 72mm UV Protector Glass Filter	Tiffin 72mm	\$14.00	\$28.00 ✓	
1	Century VS-06WA-DVX 0.6X Wide Angle Adapter Lens	Century VS-06WA-DVX	\$424.00	\$424.00 ✓	
2	Bogen 3001 N Tripods with 3433 (501) Fluid Heads	Bogen 3001 N	\$288.00	\$577.00 ✓	
2	Panasonic PV-GS180 3-CCD camcorders	Panasonic PV-GS180	\$439.00	\$878.00 ✓	
1	Light Kit with Lowepro Edit 110 case and Sunpak 7001DX tripod	Light Kit	\$55.00	\$55.00 ✓	

FaxBid #6051 Portable Video Equipment for Public Access Bid Sheet					
QTY	DESCRIPTION	PRODUCT #	UNIT PRICE	EXTENDED	LEAD TIME
1	Lowel Omni 3 Tungsten Light Kit (0193LBZ) with soft case	Lowel Omni 3 Tungsten Light Kit (0193LBZ)			✓
			\$1,093.00	\$1,093.00	
1	Botero Super Collapsible Background - 8x16' - #026 Chroma-Key Green, with stands	Botero Super Collapsible Background - 8x16'			✓
			\$250.00	\$250.00	
2	Sony ECM 44B Lavalier Microphones	Sony ECM 44B			✓
			\$85.00	\$169.00	
				\$232.00	
2	Azden 100LT UHF Wireless Lavalier Microphones	Azden 100LT			✓
			\$293.00	\$587.00	
1	Sennheiser ME66/K6 - Shotgun Condenser Microphone with Universal Shock Mount, Rycote Softie, K-Tek Boompole, Universal Hand Grip, Right Angled XLR Cables	Sennheiser ME66/K6			✓
			\$435.00	\$435.00	
6	25-foot XLR/M-XLR/F audio cables				✓
			\$16.00	\$97.00	

FaxBid #6051 Portable Video Equipment for Public Access Bid Sheet					
QTY	DESCRIPTION	PRODUCT #	UNIT PRICE	EXTENDED	LEAD TIME
4	50-foot XLR/M-XLR/F audio cables		\$22.00	\$89.00	✓
4	6-foot Mini Male to XLR Female cables		\$38.00	\$154.00	✓
4	10 foot BNC/F-RCA/M video cables		\$7.00	\$28.00	✓
3	LaCie External USB 2.0 Hard Drive, 320GB, 7200 RPM (Item #219546)	LaCie External USB 2.0 Hard Drive	\$142.00	\$425.00	✓
1	Panasonic AG-DV2500 Professional DV Editing VTR	Panasonic AG-DV2500	\$1,632.00	\$1,632.00	✓
50	MiniDV tapes in bulk		\$6.00	\$334.00	✓
1	Shure SM57 Audio Microphone	Shure SM57	\$103.00	\$103.00	✓
1	Audio Technica Pro 37R Condenser Microphone	Audio Technica Pro 37R	\$131.00	\$131.00	✓
2	Portable boom microphone stands		\$59.00	\$117.00	✓

<b>FaxBid #6051 Portable Video Equipment for Public Access Bid Sheet</b>					
<b>QTY</b>	<b>DESCRIPTION</b>	<b>PRODUCT #</b>	<b>UNIT PRICE</b>	<b>EXTENDED</b>	<b>LEAD TIME</b>
	<b>TOTAL BID EXTENDED PRICE (IF ALL ITEMS BID):</b>				



City of Fort Collins  
Date: April 16, 2007  
Ref #: 6051 Portable Video Equipment for Public Access

#### ADDENDUM

The Bogen 3001N tripod and 501 Head have been discontinued and replaced by the 190XB tripod and 501HDV head. ✓

The Panasonic PV-GS180 camcorder has been discontinued. Currently the GS320 is the least expensive 3CCD camcorder in the Panasonic lineup and we would quote that as a substitute. ✓

We could not locate a 6' mini male to XLR/F cable and substituted a 10' mini male to XLR/f ✓

We likewise could not locate a BNC/F to RCA/M and substituted a BNC/M to RCA/M which will serve the same purpose with a F to F "barrel" adaptor. ✓

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