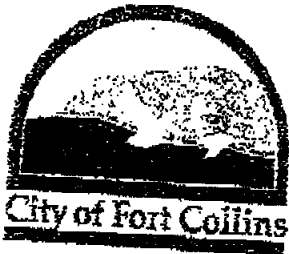


P. 1 of 5



Administrative Services
Purchasing Division

Firm Name: Casco Industries

Date: February 17, 2006
Ref #: Rescue Equipment for Poudre Fire Authority

THIS IS A PRICE QUOTATION – NOT AN ORDER

Please supply pricing and delivery information, all items to be quoted FOB Fort Collins, Colorado, as requested below; and respond via FAX or e-mail BY end-of-business Friday February 24, 2006 to:

Ed Bonnette, C.P.M., CPPB
(970) 221-6707 or ebonnette@fcgov.com

Any Purchasing questions regarding this inquiry should be directed to Ed Bonnette, Buyer, C.P.M., CPPB (970) 418-2247.

Any Technical questions regarding this inquiry should be directed to Gary Nuckols @ Poudre Fire Authority (970) 418-2871.

The City of Fort Collins and the Poudre Fire Authority are requesting bids for Rescue Equipment, using the following **BIDDING GUIDELINES**:

- 1) Bidder is to fill in the Unit Price for each item, and multiply it out by the Quantity requested, to fill in the Extended Price. Also, please fill in the Lead Time to deliver the item.
- 2) The City and Poudre Fire Authority reserve the right to award items by **Total Bid, by Line Item, or by Product Type &/or Group; if that is more advantageous to the City & PFA.**
- 3) Poudre Fire Authority has listed a Preferred Brand for several of the items on the Bid Sheet.
On any or all items, the bidder may elect to offer an "or equivalent" brand as an option. In all cases, please provide manufacturer's name & part number. For "or equivalent" substitutions offered for evaluation, please include specifications for that item with your bid; in order for the "equivalent" item to be considered. The City and Poudre Fire Authority will be the final judge as to whether the "equivalent" brand is acceptable in lieu of the Preferred brand requested.

215 North Mason Street • 2nd Floor • P.O. Box 580 • Fort Collins, CO 80522-0580 • (970) 221-6775 • Fax (970) 221-6707
www.fcgov.com

P 2 of 5

SUPPLEMENTAL INSTRUCTIONS

Prices quoted must remain firm for a 30 day period after the opening date.

Freight terms: F.O.B. destination freight prepaid. All freight charges must be included in pricing submitted on proposal and not entered as separate pricing.

Any discount allowed by Vendor for prompt payment, etc. must be reflected in quoted figure, and not entered as separate pricing.

The City reserves the right to accept or reject any and all quotes.

Any questions or inquiries regarding this bid should be directed to:

Ed Bonnette, C.P.M., CPPB, Buyer (970) 416-2247

Steven Wood Sales
SIGNATURE AND TITLE

Steven Wood Sales
TYPED OR PRINTED NAME AND TITLE

swood@cascoindustries.com
EMAIL

Casco Industries 303-424-1911, 303-424-4275
COMPANY NAME (AREA CODE) TELEPHONE & FAX NUMBER

6010 W. 56th Ave. Arvada CO 80002 2/24/06
ADDRESS: STREET, CITY, STATE, ZIP DATE

PLEASE GO TO www.fcgov.com/purchasing TO REGISTER IN OUR E-PROCUREMENT SYSTEM FOR FUTURE BID OPPORTUNITIES! BE SURE TO SELECT ALL APPROPRIATE COMMODITY CODES!

p. 3 of 5

Rescue Equipment for Poudre Fire Authority Bid Sheet					
Qty	Description	Product # (CMC Item #)	Unit Price	Extended Price	Lead Time
Rope Rescue Equipment					
1	16' CMC Pro Series Edge Guards	294030	15.42	15.42 ✓	2 weeks
2	24' CMC Pro Series Edge Guards	294020	16.89	33.78 ✓	
1	Russ Anderson/SMC Roof Roller	314900	141.12	141.12 ✓	
1	Russ Anderson/SMC Edge Roller	314950	93.79	93.79 ✓	
48	CMC ProSeries Aluminum Locking D Carabiners Size Large	300223	15.73	755.04 ✓	
6	3 x 1/2 CMC ProSeries Prusic minding Pulleys	300333	59.35	481.15 ✓	
4	2 x 1/2 CMC ProSeries Prusic minding Double Pulleys	300324	64.35	257.40 ✓	
2	Patzl Kootney Know Passing Pulleys	342010	127.98	255.76 ✓	
3	SMC Rigging Plates	313805	27.90	83.70 ✓	
5	CMC Rescue B	300550	38.19	190.95 ✓	
1	SMC NFPA Straight Brake Bar Rack	314001	62.72	62.72 ✓	
1	SMC NFPA Twisted Brake Bar Rack	314002	62.72	62.72 ✓	
6	CMC ProSeries Pickoff strap	201106	21.84	131.04 ✓	
2	CMC ProSeries Load Releasing Hitch	201108	21.84	44.00 ✓	
3	7' CMC ProSeries Anchor Straps	201024	19.10	57.30 ✓	
4	16' CMC ProSeries Anchor Straps	201028	24.24	46.96 ✓	
2	CMC Rescue Etrier	201171	21.50	42.50 ✓	
2	CMC Azzard Tower Climbing Connector 30"	201825	35.26	70.52 ✓	
1	CMC Rescue CSR Pulley Kit	500102	580.31	580.31 ✓	
Group Subtotal Extended Price (If All Items in the Group are Bid):				3964.06	
Rope Maintenance					
1	Cutting Gun for Rope and Web	268010	33.22	33.22 ✓	21.04 x 2 = 42.08
2	2' Shrink Tubing	294358	0.40	0.80 ✓	
1	Rope I.D. Markers	294012	24.52	24.52 ✓	
6	CMC Rescue All-Weather Rope Log	693213	5.14	41.12 ✓	
Group Subtotal Extended Price (If All Items in the Group are Bid):				99.66	
Harnesses					
1	CMC ProSeries Radio Harness	240028	41.87	41.87 ✓	3463.67
6	CMC Rescue Radio Harness	240027	16.55	82.75 ✓	
1	CMC ProSeries Life Safer Victim Cheat Harness	202404	47.74	47.74 ✓	
1	CMC ProSeries Life Safer Victim Harness	202405	110.83	110.83 ✓	

p. 4 of 5

4	Hammerhead Retractable Mic Keeper				
3	Petzi Navaho V2 Bod C67 Size 1	244022	PT2-4022	\$50.60	2 weeks
3	Petzi Navaho V2 Bod C67 Size 2			\$12.65	
Group Subtotal Extended Price (If All Items in the Group are Bid):					
Helmets					
0	Pacific Helmet Model A3K red in color				
2	Protect Water Rescue Helmet "Classic Water" XL				
2	Protect Water Rescue Helmet "Classic Water" Size Large				
Group Subtotal Extended Price (If All Items in the Group are Bid):					
Ropes					
The following are 1/2" PMI easybend static:					
1	blue/white 600' on the spool	RR125 BW183	425.35	425.35	
1	red/white 600' on the spool	RR125 RW183	425.35	425.35	
1	white/orange 300'	RR125 WO 92	174.31	174.31	
1	orange/white 300'	RR125 OW 92	212.65	212.65	
300'	7/16" New England Maxim Climbing Rope dry		224.70	224.70	
6	Life line bags for 300' rope	294467			
Group Subtotal Extended Price (If All Items in the Group are Bid):					
Rescue Items					
1	Sked Basic Rescue System	430301, 2, 3	30.90	129.80	
1	Traverse Titanium Rescue Stretcher	762001		1422.46	
1	Sked-Evac Industrial Tripod	726112		379.58	
1	Tripod Carrying Bag	757000		1119.10	
Group Subtotal Extended Price (If All Items in the Group are Bid):					
Ice Rescue					
2	Mustang Ice Rescue Suits I 9001	757010		869.96	
2	XL Global "turtle fins" two sets			66.14	
2 sets	Long Monett ankle weights				
2 sets	"Picks Life" ice picks made by Angel Guard				
2	XL Mustang 2 pocket life vests with "fire" across back				
2	Large Mustang 2 pocket life vests with "fire" across back				
				2434.78	

p. 5 of 5

	<i>The following are Dive Rescue International (DRI) items:</i>	Product #	Unit Price	Ext Price	Leadtime
2	DRI water rescue line 200' 3/8 poly line with medium double ended bag				
2	DRI Rescue sling with stowbi carabiner				
2	DRI 3/8" Poly line 100' throwbag				
2	DRI 3/8" Poly line 75' throwbag				
4	Storm Whistle (Orange)				
4	McNet setuma Rescue Knife for PFD 3" blades with serrations				
	<i>Group Subtotal Extended Price (if All Items in the Group are Bid):</i>				
TOTAL BID EXTENDED PRICE (IF ALL ITEMS BID):					



City of Fort Collins

Administrative Services

Purchasing Division

Firm Name: Casco Industries

Date: February 22, 2006

Ref #: Rescue Equipment for Poudre Fire Authority ADDENDUM #1

Addendum/Clarification to Fax Quote for Rescue Equipment for Poudre Fire Authority sent out on 2/17/06:

1) In the Rope Rescue Equipment grouping: CMC Item # listed for SMC Rigging Plates is incorrect; the correct CMC # is 313005 (not 313605). Please re-state your Bid for this item below, and fax back to me before end-of-business Friday February 24, 2006:

3 each

SMC Rigging Plates (CMC #313005)

\$ 27.80 Ea. \$ 83.40 Total

Mfr. CMC Mfr. # 313005

Delivery date: 2 week from date of order

Items being bid meet the above specifications without exception. Yes No . If not, please list exceptions, specifying paragraph reference number, on a separate sheet and attach to your bid.

2) In the Ropes grouping: CMC Item # listed for 7/16" New England Maxim climbing Rope dry is incorrect. Please delete this item from your Bid; we will not be awarding this item.

3) In the Ice Rescue grouping: XL Global "turtle fins" are available with and without "claws"; please quote on both styles, and indicate which price is "with claws", and which is "without claws". PFA will choose which style to award at time of bid evaluation.

2 sets

XL Global Turtle Fins with claws

\$ _____ Ea. \$ _____ Total

Mfr. _____ Mfr. # _____

Delivery date: _____

Items being bid meet the above specifications without exception. Yes No . If not, please list exceptions, specifying paragraph reference number, on a separate sheet and attach to your bid.

P. 2 of 3

2 sets

XL Global Turtle Fins without claws

\$ _____ Ea. \$ _____ Total

Mfr. _____ Mfr. # _____

Delivery date: _____

Items being bid meet the above specifications without exception. Yes _____ No _____. If not, please list exceptions, specifying paragraph reference number, on a separate sheet and attach to your bid.

4) In the Ice Rescue grouping: XL Mustang 2 pocket life vests with "FIRE" silkscreened across back; price quoted needs to include all costs associated with adding the silkscreen on the back. PLEASE INDICATE CLEARLY HERE IF YOU CAN OR CANNOT PROVIDE THE SILKSCREENED VEST AS REQUESTED:

2 each

XL Mustang 2 pocket life vests with FIRE silkscreened across back

\$ _____ Ea. \$ _____ Total

Mfr. _____ Mfr. # _____

Delivery date: _____

Items being bid meet the above specifications without exception. Yes _____ No _____. If not, please list exceptions, specifying paragraph reference number, on a separate sheet and attach to your bid.

5) In the Ice Rescue grouping: Large Mustang 2 pocket life vests with "FIRE" silkscreened across back; price quoted needs to include all costs associated with adding the silkscreen on the back. PLEASE INDICATE CLEARLY HERE IF YOU CAN OR CANNOT PROVIDE THE SILKSCREENED VEST AS REQUESTED:

2 each

Large Mustang 2 pocket life vests with FIRE silkscreened across back

\$ _____ Ea. \$ _____ Total

Mfr. _____ Mfr. # _____

Delivery date: _____

Items being bid meet the above specifications without exception. Yes _____ No _____. If not, please list exceptions, specifying paragraph reference number, on a separate sheet and attach to your bid.

p. 3 of 3

6) For General Clarification: Preferred Brands listed on this Faxquote are the First Preference for award by Poudre Fire Authority. If you are bidding on an item other than the Preferred Brand listed, you need to include a detailed explanation (and preferably, reference to a vendor website where specifications and pictures of the item can be viewed) of the specifications of the item you are submitting. PFA and the City will be the final judge as to whether the "equivalent" brand is acceptable in lieu of the Preferred Brand requested.

I am sorry for any confusion this may have caused. Please sign and fax this Addendum response to (970) 221-6707, or e-mail to ebonnette@fcgov.com; along with your Bid Sheet. If any questions, please call me at (970) 416-2247.

Thank You,
Ed Bonnette, C.P.M., CPPB
Buyer
City of Fort Collins, Colorado
Purchasing Division

Steven Wood / Sales
SIGNATURE AND TITLE

Steven Wood / Sales
TYPED OR PRINTED NAME AND TITLE

swood@cascoindustries.com
EMAIL

Casco Ind. 303 424-1911 / 303 424-4275
COMPANY NAME (AREA CODE) TELEPHONE & FAX NUMBER

6010 W 56th Ave. Arvada CO 80002 2/24/06
ADDRESS: STREET, CITY, STATE, ZIP DATE