



Administrative Services
Purchasing Division

November 25, 2005

Ms. Denise Hollister
Ondeo Nalco Company
Ondeo Nalco Center
Naperville, IL 60563-1198

Re: Request for Year 2006 Firm Chemical Pricing

Dear Ms. Hollister,

The City of Fort Collins is interested in extending its Bid Award for the 2006 calendar year for the following Water Treatment/Water Reclamation chemicals:

Nalco 8110 Flocculent Aid, in 50 lb bags, palletized
Nalco 8170 Flocculent Aid, in 50 lb bags, palletized
1500 lb/pallet increments; can mix 8110 and 8170 on a pallet
We sometimes release 8110 by itself; usage is 2:1.

In order to do so, we are requesting from you a letter confirming your firm pricing for the Calendar Year 2006. All prices must be F.O.B. Destination Fort Collins, CO. If accepted, the City will extend a Blanket Purchase Order to cover payment of releases made during Year 2006. Thank you for providing us with a high level of care this year, and we look forward to continued service in 2006.

If this renewal is not acceptable with your firm, please send us a written notice stating that you do not wish to renew the bid. If you have any questions regarding this renewal, please contact Ed Bonnette, C.P.M., CPPB, Buyer, at 970-416-2247.

Sincerely,

James B. O'Neill II, CPPO, FNIGP
Director of Purchasing and Risk Management