

Woodco of the Rockies, Inc.

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March 27, 2003

John Stephen
City of Fort Collins
Fax: 221-6707

Ref: Casework for Television Studio Equipment

Dear John:

The original price submitted on 3/14/03 was \$15,995.00. Here is a list of deducts offered.

Alternate power strip	(\$700.00)
No shop drawings	(\$500.00)
No plastic laminate on 70" equipment racks	(\$240.00)
Simplify the editing console	<u>(\$200.00)</u>
Total Deduct	(\$1640.00)
New Price	\$14,355.00

Thank you for the opportunity to bid this project.

Respectfully,


Fred Galley