

*Pinnacle*

**Fax Bid**

**BID PROPOSAL**

**BID # 5682**

**HP 9000 SERVER**

**BID OPENING: February 25, 2002, 3:00pm (our clock)**

We hereby enter our bid for the City of Fort Collins' requirements for one HP 9000 Server, per the bid invitation and any referenced specifications:

Fax completed bid proposal to Jim Hume, Buyer, at 970-221-8707 prior to bid opening.

**Specifications:**

Server will be installed into existing E41 racks, monitor and keyboard are not needed, all cables must be a minimum of 2 meters in length. Final server configuration will be determined at time of order. Contact Paul Batchelder, 970-221-6850 with any technical questions.

- 1. One (1), HP-9000 A500 Enterprise Server with PA8500 440MHz processor \$ 4,650.52
- 2. HP-UX 11.0, CDROM media Unlimited user license \$ 500.50
- 3. One (1) GB memory \$ 2,424.20
- 4. Two (2) 36GB disk drives \$ 2,652.00
- 5. Dual port Ultra2 SCSI for A500 \$ 1,142.00
- 6. One (1) DVD CDROM drive & cables \$ 629.77
- 7. One (1) Ultrium 215 external tape drive & cables \$ 4,757.00
- 8. SC10 Disk System with 6x 36GB disk drives & cables \$ 13,770.00
- 9. GlancePlus \$ 922.60
- 10. MirrorUX \$ 711.90
- 11. OnlineJFS \$ 1,219.40
- 12. Support Options:  
24x7, 4 hour, HW only, per year \$ 2,375.24

See attached

0222 02A 500 FRD

**Delivery:**

Delivery will be made within 17 days after receipt of order. Prices must be quoted FOB

02/14/02 16:21:25 City of Fort Collins ->

760 603 0148 RightFAX

Page 005

Destination: Fort Collins, CO

For questions concerning this bid, contact Jim Hume, Buyer, 970-221-6776.

Signature: <i>Jeff Herrig</i>	Title: Division Manager
Print Name: Jeff Herrig	
Company: Pinnacle Technologies Corp	Date: February 25, 2002
Street: 2601 Ocean Front Walk	Phone #: 858-488-6988
City: San Diego	Fax #: 858-488-3721
State/Zip: CA 92109	Email: <i>jherrig@thepinnaclegroup.com</i>

Provide all requested information, then fax bid proposal to 970-221-6707.

Date: 2/22/2002

Bid # 5682 - HP9000 Server

Quote # 022202A500FRD

To:  
Jim Hume  
City of Fort Collins



From:  
Jeff Herrig  
Pinnacle Technologies Corp  
2601 Ocean Front Walk  
San Diego, CA 92109  
858-488-6988  
858-488-3721 fax  
[jherrig@thepinnaclegroup.com](mailto:jherrig@thepinnaclegroup.com)

970-221-6776  
970-221-6707 fax

Configuration includes 8x 36GB SC10 Disk Drives (see notes below).

Qty	Prod #	Description	List Price	Unit Price	Disc	Net Price
1	A5570A	HP 9000 A500 Enterprise Srvr Solution	\$3,364.00	\$2,287.52	32	\$2,287.52
1	A5571A	A-Class 440 MHz PA8500 CPU 1.5MB cache	\$3,475.00	\$2,363.00	32	\$2,363.00
1	A5571A 0D1	Factory integrated				
1	A5841A	1024MB HD SyncDRAM Memory Module	\$3,565.00	\$2,424.20	32	\$2,424.20
1	A5841A 0D1	Factory integrated				
2	A6145A	36GB HotPlug Ultra SCSI LP Disk Drv	\$1,950.00	\$1,326.00	32	\$2,652.00
2	A6145A 0D1	Factory integrated				
1	A5150A	Dual Port Ultra 2 SCSI (PCI bus) adapter	\$1,680.00	\$1,142.40	32	\$1,142.40
1	A5150A 0D1	Factory integrated				
1	B3920EA	HP-UX OE Media for Servers				
1	B3920EA UM4	HP-UX version 11.0				
1	B3920EA AAF	CD-ROM (disk only)	\$520.00	\$364.00	30	\$364.00
1	B3920EA 0D1	Factory integrated	\$195.00	\$136.50	30	\$136.50
1	B3920EA ASF	64-bit configuration				
1	B3920EA ABA	U.S. - English localization				
1	B9088AC	HP-UX OE LTU 1 CPU with system				
1	B2491BA	MirrorDisk/UX License for Servers				
1	B2491BA 2AH	Single processor license	\$1,017.00	\$711.90	30	\$711.90
1	B2491BA 0D1	Factory integrated				
1	B3693AA	HP OV GancePlus HP9000 Server, Media				
1	B3693AA AAU	CD-ROM certificate only	\$100.00	\$70.00	30	\$70.00
1	B3693AA UM4	HP-UX version 11.0				
1	B3693AA 0D1	Factory integrated				
1	B3693AA OS6	Telephone Assist System Support-1st Yr.				
1	B6121AA	HP OV GancePlus Tier One, LTU	\$1,174.00	\$821.80	30	\$821.80
1	B6121AA OS6	Telephone Assist System Support-1st Yr.	\$44.00	\$30.80	30	\$30.80
1	B3929BA	OnLineJFS License				
1	B3929BA 0D1	Factory integrated				
1	B3929BA 2AH	Single processor license	\$1,742.00	\$1,219.40	30	\$1,219.40
1	A5810A	A-Class Server field rack kit	\$75.00	\$63.75	15	\$63.75
1	A5272A	SureStore E Disk System SC10	\$5,050.00	\$2,525.00	50	\$2,525.00
8	A5272A 250	36GB 10K RPM Ultra3 SCSI Disk Drive	\$2,600.00	\$1,300.00	50	\$10,400.00
1	A5272A 001	Add On Ultra2 SCSI Bus Control Card	\$1,200.00	\$600.00	50	\$600.00
2	C2373A	SCSI Cable 2m VHDS268 M/M Multimd	\$175.00	\$122.50	30	\$245.00

1	C7508A	HP SureStore Tape Array 5300	\$745.00	\$528.95	29	\$528.95
1	C7492A	HP SureStore Ultrium 215 array module	\$5,355.00	\$3,802.05	29	\$3,802.05
1	C7499A	HP SureStore DVD-ROM Array Module	\$688.00	\$488.48	29	\$488.48
1	C2362B	SCSI Cable 2.5m VHDS68/HDTS68 M/M Multi	\$175.00	\$124.25	29	\$124.25
1	C2978B	SCSI Cable 0.5m HDTS68 M/M Multimd	\$99.00	\$70.29	29	\$70.29
1	C2364A	SCSI Terminator LVD/SE HDTS68 Multimd	\$100.00	\$71.00	29	\$71.00
1	C7496A	HP SureStore Tape Array PSU/Fan Kit	\$425.00	\$301.75	29	\$301.75
1	H4404A	24x7 System Support, Updates , 1yr				
1	H4404A	0BC Manuals on CD-ROM				
1	H4404A	449 Support-HP Surestore Tape Array	\$302.00	\$214.42	29	\$214.42
1	H4404A	450 Support - DLT/LTO Tape Drives	\$867.00	\$615.57	29	\$615.57
1	H4404A	602 Support - A500	\$539.00	\$458.15	15	\$458.15
1	H4404A	6E1 <del>Support for B2491BA - 1Yr LTU</del>	<del>\$216.00</del>	<del>\$151.20</del>	<del>30</del>	<del>\$151.20</del>
1	H4404A	6G9 <del>Support - B3929/B3116/B3117/B3118</del>	<del>\$168.00</del>	<del>\$117.60</del>	<del>30</del>	<del>\$117.60</del>
1	H4404A	6M1 Support - Internet OE per processor	\$96.00	\$67.20	30	\$67.20
1	H4404A	801 Support - Storage Enclosure	\$1,073.00	\$751.10	30	\$751.10
1	H4404A	AAF CD-ROM (disk only)				
Quote Subtotal:						\$35,819.28
Total Weight (kg):						
Shipping and Handling:						\$0.00
Tax (0%):						
Grand Total:						\$35,819.28

Notes: Includes new and HP remarketed components. (Tape array and related components are new.)

All components shipped directly from HP with full HP warranty/support upgrades as new equipment.

This configuration includes 8x 36GB drives in SC10 in order to reach higher discount level (>250GB).

You may increase SC10 drive quantity, however, minimum 8 drives are necessary to maintain associated discount.

SC10 disk system includes HP installation.

System configured with Tape Array connection to dual port HBA, SC10 #1 connection to dual port HBA, and SC10 #2 connection to internal Ultra2 SCSI channel.

Jeff Herrig  
Pinnacle Technologies Corp  
2601 Ocean Front Walk  
San Diego, CA 92109  
858-488-6988  
858-488-3721 fax

**Pinnacle Technologies Corp**

**Fax**

<b>To:</b> Jim Hume	<b>From:</b> Jeff Herrig
<b>Fax:</b> 970-221-6707	<b>Pages:</b> 5 4
<b>Phone:</b>	<b>Date:</b> 2/25/2002
<b>Re:</b> Bid Proposal – Bid # 5682	<b>CC:</b> None

**Urgent**    
 **For Review**    
 **Please Comment**    
 **Please Reply**    
 **Please Recycle**

Hi Jim-

Here is the revised quotation per our conversation.

Please let me know if you have any questions.

Thanks,

Jeff Herrig