



Independent Cost Estimate

Date of Estimate:
Contract Type:
Existing Contract or PO (Y/N): Y

3/25/2014

Description of Goods (A) or Services (B): Annual (2014) Maintenance on Mobile Video Security System

re obtained the following estimate from;
Published Price List / Past Pricing (date)
ering or Technical Estimate (performed by)
endent Third Party Estimate (performed by)
Other (specify)

4/25/2013 - Invoice # IN91543 - Transit Solutions

Cost Estimate Details:
(Estimate calculated in US Dollars)

Table with 5 columns: Product, Amount, CPI, TOTAL, Notes/Data Source. Rows include 2010-2014 Hardware & Software Support and a Total row.

B Estimates are based on past pricing plus a 2% increase for the 2014 CPI increase.



Req. # 497384
 Vendor: 497384
 Buyer: Jill Wilson
 #: \$13,600.00
 A/C: 290900035.533310 92902014 A
 "2014 MUSS MAINTENANCE"

47044

QUOTE

TransIT Solutions
 114 West Grandview Ave., Suite 1
 Zellenople, PA 16063

DATE: March 24, 2014

Email: john.white@mytransitsolutions.com
 Phone: 410-336-0154

QUOTE EXPIRATION DATE: June 22, 2014

TO: Attention Name: Richard Duckworth
 Company Name: City of Fort Collins
 Street Address:
 City, State, Zip:
 Phone: 970.416.2509
 Email: rduckworth@fcgov.com

SALESPERSON	DESCRIPTION OF JOB	SHIPPING METHOD	SHIPPING TERMS	PAYMENT TERMS
John White	1 Year TransFort Maintenance Quote For Verint mobile video hardware/software.	Ground	FOB Origin	NET 30 From Start Of Warranty Period
PART NUMBER	DESCRIPTION	UNIT PRICE	QTY.	EXTENDED PRICE
WAR-EXT-1-YR	Extended Warranty / Maintenance For One Year On All Verint Mobile Video Hardware / Software On 40 Buses, As Well As All Fixed End Review Station Hardware And Verint Vid-Center / Op-Center Software. Approximate Equipment List Is As Follows (including spares):	\$ 400.00	34	\$ 13,600.00
	Verint mDVR6s Mobile Digital Video Recorders (including spares)		41	
	Verint mDVR Removable Hard Drives (including spares)		45	
	Internal/External Cameras Mounted On Buses		210	
	Microphones (2 Per Bus)		68	
	G-Force Sensor		34	
	LED Status Box		34	
	Verint Review Station		2	
	Verint Vid-Center Software		1	
	Verint Op-Center Software		1	
Total for base warranty:				\$ 13,600.00
Optional On-Site Visit				
LBR-SUPPORT	On site support option includes all travel and labor expenses associated with one trip for one engineer to Ft. Collins facility for two days of on site maintenance, training, and technical support.			\$ 3,000.00
Total With On Site Option:				\$ 16,600.00

NOTES

- Pricing is based on TransIT Solutions LLC Gold Level Warranty. Includes the following:
 - Agency responsible for all remove/replace of components from bus
 - Agency responsible for shipping costs of defective part from agency to TSI offices.
 - TSI responsible for shipping costs of replacement part from TSI office to agency.
 - TSI responsible to repair / replace any defective part that is RMA'd by TransFort back to TSI.
 - Phone support coverage is 8:00 AM - 6:00 PM EST Monday-Friday except holidays.
 - On-site support not included.
- Warranty term is for 1 year from receipt of order or agreed upon start date.
- Quote does not include any applicable sales tax. If not tax exempt, sales tax will be prepaid and added to invoice.



Transfort / Dial-A-Ride
6570 Portner Road
Fort Collins, CO 80522
970.221.6620
970.221.6285 - fax
fcgov.com

Memorandum

DATE: 3/25/2014

TO: Jill Wilson

FROM: Karl Gannon

SUBJECT: Mobile Video Security System (MVSS) Maintenance Fees (2014) -
Justification of Sole Source and Cost

Transit Solutions Incorporated (TSI) currently maintains the MVSS for Transfort's fleet of heavy duty vehicles. TSI was originally selected in 2013 to replace former maintenance contractor, Verint. The contract was awarded to TSI based on cost – the TSI quote was 10% lower than the Verint quote.

The TSI quote for 2014 is the same amount as the 2013 quote - \$13,600 – and I find this amount to be reasonable. In addition, TSI's service in 2013 has proven to be reliable and timely and Transfort is satisfied with the level of quality.

TSI is the sole after-market supplier of Verint camera equipment in the United States. In addition, Verint has recently transferred maintenance responsibilities of its equipment over to TSI. As Transfort exclusively utilizes Verint equipment on all of its revenue vehicles and because Transfort recently entered into a service agreement with TSI on 4 vehicle replacement kits, I have no hesitation in proposing that TSI be awarded sole source status as the service provider on all of Transfort's MVSS equipment for 2014.

Please let me know if you have any questions that I can answer.

Thanks,
Karl

Karl Gannon
City of Fort Collins
Transfort / Dial A Ride

Jill Wilson

From: Gerry S. Paul
Sent: Thursday, March 27, 2014 5:11 PM
To: Jill Wilson
Subject: RE: Req #47044

Jill -

The attached sole source purchase is approved in accordance with Municipal Code Chapter 8 161(d)(1)(b) "Although there exists more than one (1) responsible source, a competitive process cannot reasonably be used or, if used, will result in a substantially cost to the city, will otherwise injure the city's financial interests or will substantially impede the city's administrative functions or the delivery of service to the public".

Gerry Paul
Director of Purchasing and Risk Management
215 N. Mason
City of Fort Collins
970-221-6779-O
970-567-9840-C
gspaul@fcgov.com

-----Original Message-----

From: Jill Wilson
Sent: Wednesday, March 26, 2014 12:04 PM
To: Gerry S. Paul
Subject: FW: Req #47044

Hi Gerry,
Please review and approve or reject attached documents from Tranfort regarding a sole source Req.
Thanks,
Jill

-----Original Message-----

From: Melissa Brooks
Sent: Wednesday, March 26, 2014 11:49 AM
To: Jill Wilson
Subject: Req #47044

Here you go, Jill.

-----Original Message-----

From: Scanner Email [mailto:Scanner Email]
Sent: Wednesday, March 26, 2014 12:56 PM
To: Melissa Brooks
Subject: Scanned image from MX-4101N

Reply to: Scanner Email <Scanner Email>
Device Name: Not Set

Device Model: MX-4101N

Location: Not Set

File Format: PDF (Medium)

Resolution: 200dpi x 200dpi

Attached file is scanned image in PDF format.

Use Acrobat(R)Reader(R) or Adobe(R)Reader(R) of Adobe Systems Incorporated to view the document.

Adobe(R)Reader(R) can be downloaded from the following URL:

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<http://www.adobe.com/>

Foreign registrants (not including Canadian) trying to register or update their entity information in SAM will experience technical difficulties today. Please check this page for updated status before attempting to register or update your entity information in SAM.

Transit Solutions, Llc DUNS: 832564335 CAGE Code: 5TZ73 Status: Active	114 West Grandview Avenue, Suite 1 Zellenople, PA, 16063-1135 , UNITED STATES		
Entity Overview			
<table border="1"><tr><td style="text-align: center;">Entity Information Name: Transit Solutions, Llc Business Type: Business or Organization POC Name: John White Registration Status: Active Activation Date: 09/20/2013 Expiration Date: 08/15/2014</td></tr><tr><td style="text-align: center;">Exclusions Active Exclusion Records? No</td></tr></table>		Entity Information Name: Transit Solutions, Llc Business Type: Business or Organization POC Name: John White Registration Status: Active Activation Date: 09/20/2013 Expiration Date: 08/15/2014	Exclusions Active Exclusion Records? No
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Exclusions Active Exclusion Records? No			

SAM | System for Award Management 1.0

IBM v1.1618.20140321-1442

WWW4

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Title: TSI

Date: 3/26/2014

CONTRACT CHECKLIST FOR NON-COMPETITIVE PROPOSALS (SOLE SOURCE)

Checklist Item	Contract File Location	Comments
7) Independent Cost Estimate The City made and documented an independent cost estimate before receipt of proposals.		I.C.E. dated 3/25/2014 attached.
10) Unnecessary Experience and Excessive Bonding Unnecessary experience and excessive bonding requirements were not included in this solicitation or contract documents.		No.
11) Organizational Conflict of Interest (OCI) If there is an apparent or potential OCI the solicitation contains provisions to eliminate or mitigate the conflict (e.g. by inserting a clause that prohibits the contractor from competing for the follow-on contract to the current design or research contract) and OCI Certification is submitted by the contractor.		No.
12) Arbitrary Action There was no arbitrary action in the procurement process. (An example of arbitrary action is when award is made to other than the contractor who most satisfied all the City requirements as specified in the solicitation and as evaluated by staff.)		No.
13) Brand Name Restrictions Brand Name or Equal. When it is impractical or uneconomical to provide a clear and accurate description of the technical requirements of the property to be acquired, a "brand name or equal" description may be used to define the performance or other salient characteristics of a specific type of property. The City must identify the salient characteristics of the named brand that offerors must provide. When using a "brand name" specification, the City does not need to reverse-engineer a complicated part to identify precise measurements or specifications in order to describe its salient characteristics. FT A's "Best Practices Procurement Manual," (BPPM) contains additional information on preparation of specifications including examples with specific language.		Yes; see explanation on Sole Source memo.
14) Geographic Preferences The solicitation contains no in-State or local geographic preference except where Federal statutes mandate or encourage them.		No.

<p>15) Contract Term Limitation The contract period of performance for rolling stock and replacement parts does not exceed five (5) years inclusive of options without prior written FTA approval. For all other types of contracts, the procurement file contains evidence that the contract term is based on sound business judgment.</p>		<p>Contract is for services other than rolling stock. Yes; the file contains a Sole Source memo.</p>
<p>18) Award to Responsible Contractor The City made a determination that it was awarding to a responsible contractor considering such matters as contractor integrity, compliance with public policy, record of past performance, and financial and technical resources.</p> <ol style="list-style-type: none"> 1. Appropriate Financial, equipment, facility and personnel. (Y/N) 2. Ability to meet delivery schedule. (Y/N) 3. Satisfactory period of performance. (Y/N) 4. Satisfactory record of integrity, not on declined or suspended listings. (Y/N) 5. Receipt of all necessary data from vendor. (Y/N) 		<ol style="list-style-type: none"> 1. Yes. 2. Yes; see Sole Source memo. 3. Yes; see Sole Source memo regarding reliability and satisfaction of vendor. 4. Yes, no exclusions on SAM report run 3/26/2014. 5. Yes; quotes and I.C.E. included.
<p>19) Sound and Complete Agreement This contract is a sound and complete agreement. In addition, it includes remedies for breach of contract and provisions covering termination for cause and convenience.</p>		<p>Yes; Purchase Order is the contract mechanism.</p>
<p>24) Clear, Accurate, and Complete Specification A complete, adequate, and realistic specification or purchased description was available and included any specifications and pertinent attachments which define the items or services sought in order for the bidder to properly respond.</p>		<p>Yes; attached quote includes complete specs.</p>
<p>38) Sole Source if other Award is Infeasible The contract file contains documentation that award of a contract was infeasible under small purchase procedures, sealed bids, or competitive proposals and at least one of the following circumstances applies: (1) The item was available only from a single source. (Verify prices are no higher than price for such item by likely customers.) (2) Public exigency for the requirement did not permit a delay resulting from a competitive solicitation. (3) An emergency for the requirement did not permit a delay resulting from a competitive solicitation. (4) The FT A authorized noncompetitive negotiations. (5) Competition was determined inadequate after solicitation of a number of sources.</p>		<p>(1) See Sole Source memo.</p>

<p>39) Cost Analysis Required Cost analysis and profit negotiations were performed (initial award and modifications) And documented for price reasonableness was established on the basis of a catalog or market price of a commercial product sold in substantial quantities to the general public or on the basis of prices set by law or regulation.</p>		<p>Yes; quote and I.C.E. are included.</p>
<p>40) Evaluation of Options The option quantities or periods contained in the contractor's bid or offer were evaluated in order to determine contract award. (To be eligible for Federal funding, options must be evaluated as part of the price evaluation of offers, or must be treated as sole source awards.)</p>		<p>N/A</p>
<p>42) Written Record of Procurement History The file contains records detailing the history of this procurement. At a minimum, these records include: (1) the rationale for the method of procurement, (2) Selection of contract type, (3) reasons for contractor selection or rejection, and (4) the basis for the contract price.</p>		<ol style="list-style-type: none"> 1. Yes; Sole Source Memo. 2. Yes; Purchase Order is used. 3. Vendor selected is Sole Source. 4. Vendor quotes and I.C.E.
<p>43) Exercise of Options The grantee exercised an option on this contract adhering to the terms and conditions of the option stated in the contract and determined that the option price was better than prices available in the market or that the option was a more advantageous offer at the time the option was exercised. If an option was not exercised under this contract, check NA.</p>		<p>N/A</p>
<p>44) Out of Scope Changes The grantee amended this contract outside the scope of the original contract. The amendment was treated as a sole source procurement (complying with the FTA requirements for a justification, cost analysis and profit negotiation).</p>		<p>N/A</p>
<p>45) Advance Payment Provisions The contractor did not receive an advance payment utilizing FTA funds and the contract does not contain advance payment provisions or, if it did, prior written concurrence was obtained from FTA.</p>		<p>No.</p>
<p>46) Progress Payment Provisions The contract contains progress payments based on costs incurred (as opposed to percent of completion) and the contract contains a provision giving the grantee title to property (materials, work in progress, and finished goods) for which progress payments are made. The contract may contain other security in lieu of obtaining title.</p>		<p>No.</p>

47) Time and Materials Contracts This is a time and materials contract; the grantee determined that no other type of contract is suitable; and the contract specifies a ceiling price.		No.
48) Cost Plus Percentage of Cost This is not a cost plus a percentage of cost type contract.		No.
49) Liquidated Damages Provisions This contract contains liquidated damages provisions and the assessment for damages is specified in the contract at a specific rate per day for each day of overrun in contract time.		No.
50) Piggybacking 1) The file contains: Assignability provisions. 2) The procurement file contains: Price reasonableness determination.		1. No. 2. Yes; see Sole Source memo.
56) Clauses This contract contains the appropriate FTA required clauses.		Yes.
System for Award Management (SAM) SAM run and include in the file.		Yes, no exclusions on SAM report run 3/26/2014.

EXHIBIT G

FEDERALLY REQUIRED AND OTHER MODEL CLAUSES

**APPLICABILITY OF THIRD PARTY CONTRACT CLAUSES
(excluding micro-purchases, except for construction contracts over \$2,000)**

TSI, 3/26/2014

Clause	X	TYPE OF PROCUREMENT				
		Professional Services/A&E	Operations/Management	Rolling Stock Purchase	Construction	Materials & Supplies
No Federal Government Obligation To Third Parties (by Use of a Disclaimer)	X	All	All	All	All	All
False Statements or Claims Civil and Criminal Fraud	X	All	All	All	All	All
Access To Third Party Contract Records	X	All	All	All	All	All
Changes to Federal Requirements	X	All	All	All	All	All
Termination	X	All	All	All	All	All
Civil Rights (Title VI, EEO, ADA)	X	>\$10,000	>\$10,000	>\$10,000	>\$10,000	>\$10,000
Disadvantaged Business Enterprises (DBEs)	X	All	All	All	All	All
Incorporation of (FTA) Terms	X	All	All	All	All	All
Suspension and Debarment	N/A	>\$25,000	>\$25,000	>\$25,000	>\$25,000	>\$25,000
Buy America	N/A			>\$100,000	>\$100,000	>\$100,000
Resolution of Disputes, Breaches, or Other Litigation	N/A	>\$100,000	>\$100,000	>\$100,000	>\$100,000	>\$100,000
Lobbying	N/A	>\$100,000	>\$100,000	>\$100,000	>\$100,000	>\$100,000
Clean Air	N/A	>\$100,000	>\$100,000	>\$100,000	>\$100,000	>\$100,000
Clean Water	N/A	>\$100,000	>\$100,000	>\$100,000	>\$100,000	>\$100,000
Cargo Preference	N/A			All	All	All
Fly America	N/A	Involves foreign transport or travel by air	Involves foreign air transport or travel	Involves foreign air transport or travel	Involves foreign air transport or travel	Involves foreign air transport or travel
Davis-Bacon And Copeland Anti-Kickback Acts	N/A				>\$2,000 (including ferry vessels)	
Contract Work Hours And Safety Standards Act	N/A		>\$2,500 (except transportation services)	>\$2,500	>\$2,000 (including ferry vessels)	
Bonding	N/A				\$100,000	
Seismic Safety	N/A	A & E for New Buildings & Additions			New Buildings &	
Transit Employee Protective Agreements	N/A		Transit Operations			
Charter Bus	N/A		All			
School Bus	N/A		All			
Drug Use - Testing and Alcohol Misuse - Testing	N/A		Transit Operations			
Patent Rights and Rights in Data and Copyright Requirements	N/A	Research & Development				
Energy Conservation	X	All	All	All	All	All
Recycled Products	N/A		Contracts for items designated by EPA, when procuring \$10,000 or more per year		Contracts for items designated by EPA, when procuring \$10,000 or more per year	Contracts for items designated by EPA, when procuring \$10,000 or more per year
Conformance With ITS National Architecture	X	ITS Projects	ITS Projects	ITS Projects	ITS Projects	ITS Projects
ADA Access	N/A	A & E	All	All	All	All
Bus Testing	N/A			All		
Pre-Award And Post Delivery Audits	N/A			All		