



**Financial Services
Purchasing Division**
215 North Mason Street
2nd Floor
PO Box 580
Fort Collins, CO 80522
970.221.6775
970.221.6707 - fax
fcgov.com/purchasing

RECEIVED

JUL 19 2010

July 14, 2010

INDEPENDENT SALT COMPANY

Independent Salt Company
Attn: Mr. Steve K. Olson
PO Box 36
Kanopolis, KS 67454

JUL 27 2010

RE: 7040 MAPO Salt

RECEIVED

Dear Mr. Olson:

The City of Fort Collins wishes to extend the agreement term for the above captioned proposal per the existing terms and conditions and the following pricing:

Adams County	\$61.95 per ton
City of Centennial	\$64.60 per ton
City of Golden	\$63.05 per ton
City of Aurora	\$63.90 per ton
City of Commerce City	\$62.00 per ton
City of Arvada	\$61.97 per ton
City of Ft. Collins	\$53.98 per ton (rail delivery)
City of Brighton	\$63.60 per ton
City of North Glenn	\$63.20 per ton
El Paso County	\$73.94 per ton
Jefferson County	\$63.25 per ton
City of Thornton	\$62.63 per ton
City of Lakewood	\$62.65 per ton
City of Westminster	\$62.64 per ton
City of Colorado Springs	\$72.24 per ton


The term will be extended for one (1) additional year, August 3, 2010 through August 2, 2011.

If the renewal is acceptable to your firm, please sign this letter in the space provided **include a current copy of insurance naming the City as an additional insured** and return all documents to the City of Fort Collins, Purchasing Division, P. O. Box 580, Fort Collins, CO 80522, within the next fifteen days.

If this extension is not agreeable with your firm, we ask that you send us a written notice stating that you do not wish to renew the contract and state the reason for non-renewal.

Please contact John D. Stephen, CPPO, LEED AP, Senior Buyer at (970) 221-6777 if you have any questions regarding this matter.

Sincerely,


James B. O'Neill II, CPPO, FNIGP
Director of Purchasing and Risk Management

 _____ 07/20/10
Signature Date

(Please indicate your desire to renew 7040 by signing this letter and returning it to Purchasing Division within the next fifteen days.)

JBO:jkb